

Transfer Articulation Agreement

**Pace University: The Lubin School of Business
New York, NY and Pleasantville, NY
and
Borough of Manhattan Community College, New York, NY**

Effective January 2004

Pace University and Borough of Manhattan Community College hereby enter into the following agreement governing the matriculation of Borough of Manhattan Community College students at Pace University. Priority in admission is granted to Borough of Manhattan Community College students who complete the Associate in Arts Degree (A.A.) or Associate in Applied Science Degree (A.A.S.) with a minimum grade point average of 2.50 in the transfer curricula.

According to this agreement, Pace University will:

1. Accept Borough of Manhattan Community College students as juniors provided they have achieved a minimum grade of "C" in all courses required for their major at Pace University, and have completed the courses stated in the transfer guidelines.
2. After consultation with Borough of Manhattan Community College, provide transfer guidelines which indicate courses the student should complete at Borough of Manhattan Community College.

According to this agreement, Borough of Manhattan Community College will:

1. Publicize the agreement among its students and faculty;
2. Review the performance of Borough of Manhattan Community College students who intend to matriculate at Pace University to assess the students' academic preparation.

According to this agreement, both institutions agree to:

1. Monitor the academic performance of students enrolling under the agreement, identifying problems, and working cooperatively to adjust course sequence and content so that students can transfer with no academic disruptions;
2. Arrange transfer meetings to update major course equivalencies between Pace University and Borough of Manhattan Community College;
3. Notify each other concerning any contemplated curricular changes which would affect the future of this agreement.

**Borough of Manhattan Community College/Pace University
Articulation Agreement Fact Sheet**

Guaranteed Transfer Criteria:

Students who are graduating from the Borough of Manhattan Community College (BMCC) with an Associate's degree as indicated below are eligible for the BMCC/Pace Articulation leading to the corresponding degree and major as indicated below:

Borough of Manhattan Community College

Pace University

A.A. Business Administration

All Business Majors
(excluding Pub. Acct. & Mgt. Science)

A.A.S. Business Management

B.B.A. Management

In this program, students who complete their BMCC Associate Degree with an overall cumulative grade point average of 2.5 (or better) are guaranteed admission to Pace University.

Standard Program:

The articulated credit transfers from BMCC to Pace University are provided for in the attached articulation agreement. Transfer students completing all the required courses in the Associate's degree at BMCC with a grade of C or better will be prepared to enroll in junior-level major courses and can realistically expect to complete the Pace Bachelor of Business Administration Degree in 4-5 semesters. Students will prepare their academic plans with advisers in The Lubin School of Business.

Financial Aid:

Upon enrollment at Pace, students from BMCC who are admitted bearing the A.A./A.A.S. degree are eligible to receive financial aid, based upon financial need and or academic merit, on the same basis as any Pace student. Student must file the Free Application for Federal Student Aid (FAFSA). The FAFSA must be received by the Federal Student Aid office by February 15th each year.

Transfer students who have a 2.75 cumulative grade point average are eligible for Academic Scholarships and Grants. These awards range from \$2,000 to full tuition annually. The average award aid is \$6,000 annually.

In addition to institutionally funded aid, students may qualify for need-based awards. Pace administers all Federal and State Financial Aid Programs.

Cooperative Education and Career Services:

Upon enrollment, transfer students are eligible to participate in programs and activities offered by Cooperative Education and Career Services. These include (but are not limited to) the Campus Interview Program for graduating students, career counseling, access to online job search access and the Cooperative Education Program.

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Courses for BMCC A.A.S. Business Management	Credits
Major courses	
MAT 150 Introduction to Statistics *	4
BUS 104 Introduction to Business	3
BUS 110 Business Law	3
BUS 150 Business Communication	3
BUS 200 Business Organization & Management	3
BUS 210 Business Methods	3
BUS 220 Managerial Decision Making	3
BUS 311 Human Resource Management	3
ACC 122 Accounting Principles I	4
CED 361 Business Management Internship I	2
FNB 100 Introduction to Finance	3
MAR 100 Introduction to Marketing	3
SBE 100 Product & Service Creation	3
Core	
ENG 101 Composition I	3
ENG 201 Composition II	3
ECO 201 Macroeconomics **	3
CIS 100 Computer Applications	3
SPE 100 Fundamentals of Speech ***	3
Science (Laboratory)	4
General Electives	1
TOTAL	60

Core	Major	Elective	Excess Credits	Pace University Equivalent B.B.A. Management #	Credits Transferable to Univ.
	4			MAT 117 Elementary Statistics	4
		3		Open Elective	3
3				LAW 101 Business Law I	3
		3		OIS 109 (Open Elective)	3
3				MGT 250 Managerial & Organizational Concepts	3
		3		Open Elective	3
		3		Open Elective	3
3				MGT 362 Human Resources Management	3
		4		Open Elective ****	4
	1	1		BUS 294 Business Internship (Open Elective)	1
		3		Open Elective	3
3				MAR 250 Principles of Marketing	3
3				MGT 316 Venture Initiation & Entrepreneurship	3
3				ENG 110 Composition	3 (-1)
3				ENG 120 Critical Writing	3
3				ECO 105 Principles of Economics: Macroeconomics	3
3				CIS 101 Introduction to Computing	3
3				COM 200 Public Speaking	3
4				Foundation core science + 1 credit of make-up for ENG 110	4
1				Arts & Sciences electives	1
				Note: the BBA-Management program for transfers (the Hotel Management concentration) has 13 credits of open electives and all are used here.	
20	19	20	1	TOTAL = 59	
				Total credits transferable to Pace University	59
				Total credits applied to Pace University major	

*MAT 206=MAT 130 (Arts & Sciences electives); MAT 200=MAT 137 (Arts & Sciences elective)

ECO 202=ECO 106 *SPE 102=Excess

***Both ACC 122 and ACC 222 are required to waive Pace's ACC 203. # Does not include the Hotel Management concentration of the Management major

**and the
LUBIN SCHOOL OF BUSINESS**

[illegible]

Core	Major	Elective	Pace University Equivalent Remaining Requirements for B.B.A. Management #	Credits Transferable to Univ.
20	19	20	Transferred BMCC's A.A.S. Business Management degree.	
40			Remaining Pace University core requirements determined by advisement. Must include: ENG 201: Writing in the Disciplines, MAT 104 Finite Mathematics, MAT 111 Elementary Calculus I, ECO 106 Principles of Microeconomics, Language culture course numbered 150 or 154, and Civic Engagement & Public Values Course.	
		9	Electives	
	29		Major Courses:	
			ACC 203 Financial Accounting (4)	
			ACC 204 Managerial Accounting (4)	
			MGT 322 Organizational Behavior (3)	
			MGT 355 Mgt. Sci. & Prod. Mgt. Concepts (3)	
			MGT 490 Business Strategy (3)	
			FIN 301 Financial Management (3)	
			<i>Student must complete one of the following major concentrations for the B.B.A. Management degree</i>	
			<i>Human Resources Management Concentration</i>	
			Must complete one course (3 credits) from the following: MGT 340 International Management MGT 341 Comparative Management MGT 342 Human Dimension in International Mgt.	

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					Must also complete two courses (6 credits) from the following: MGT 330 Business & Society MGT 363 Training & Development MGT 364 Organizational Theory & Development MGT 366 Leadership Principles & Practice MGT 394A Management Internship MGT 485 Long-Range Planning MGT 489 Seminar in Management LAW 310 Employment Law PSY 232 Group Relations & Interviewing Tech.
					-or-
					Business Management Concentration
					Must complete one course (3 credits) from the following: MGT 340 International Management MGT 341 Comparative Management MGT 342 Human Dimension in International Mgt.
					Must also select at least two courses (6 credits) from Group I. The remaining courses (6 credits) may be taken from Group I or Group II.
					Group I: MGT 316, 330, 357, 364, 366, 489
					Group II: MGT 307, 308, 309, 315, 318, 354, 394A, 488, 343, 344, 345, ACC 319, FIN 307, LAW 313, MAR 331
					-or-
					Entrepreneurship Concentration
					MAR 431 New Product Development (3)

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