

Articulation Agreement

between

Lehman College/CUNY

and

Borough of Manhattan Community College/CUNY

Sending College: Borough of Manhattan Community College/CUNY (BMCC)

Degrees/Programs: A.A. in Business Administration (BAN)
A.A.S. in Accounting (ACC)
A.A.S. in Business Management (BEC)
A.A.S. in Small Business/Entrepreneurship (SBE)

Receiving College: Lehman College/CUNY

Department: Economics, Accounting, and Business Administration

Degree: Bachelor of Business Administration (B.B.A.)

Admission requirements: This agreement concerns only the holders of an A.S. and A.A.S. from BMCC in one of the four programs listed above. BMCC graduates in these programs transferring to Lehman College will receive 60 credits toward the B.B.A. In addition, they will be deemed to have met all lower level division general education requirements at Lehman College. Students must complete one course designated as writing intensive after transferring to Lehman that may be chosen from among major, minor, upper-division general education or elective courses. The only general education courses the BMCC graduates will be required to take at Lehman College will be:

LEH 300: The Humanities (3 credits)
LEH 301: The American Experience (3 credits)

Graduation requirements: Total credits required for BBA:120
Total credits required to take at Lehman College: 60

**Course to Course Equivalencies and Transfer Credits Awarded between
Borough of Manhattan Community College (BMCC) and Lehman
College/CUNY***

Sending College: WCC			Receiving College: Lehman		
Course			Course		
Number	Title	Cr.	Number	Title	Cr.
MAT 200	Introduction to Discrete Mathematics	4	MAT 171	Problem Solving for Management, Economics, and Life Sciences;	4
or	or		or	or	
MAT 202	Mathematical Foundations of Calculus	4	MAT 174	Elements of Calculus	4
MAT 209	Statistics	4	ECO 302	Economic and Business Statistics	3
ECO 201	Macroeconomics	3	ECO 166	Fundamentals of Economics	3
ECO 202	Microeconomics	3	ECO 167	Economic Analysis	3
ACC 122	Accounting Principles I	4	ECO 171	Principles of Accounting I	3
ACC 222	Accounting Principles II	4	ECO 272	Principles of Accounting II	3
ACC 330	Intermediate Accounting I	3	ECO 334	Intermediate Accounting I	3
ACC 430	Intermediate Accounting II	3	ECO 335	Intermediate Accounting II	3
ACC 350	Cost Accounting	3	ECO 439	Cost Accounting I	3
BUS 110	Business Law	3	ECO 336	Business Law I	3
BUS 311	Human Resources Management	3	ECO 328	Human Resource Management	3
FNB 300	Investments	3	ECO 310	Security and Investment Analysis	3

*This table refers only to holders of an A.A. or A.A.S. from BMCC in one of the four programs listed in the cover page.

**ACADEMIC REQUIREMENTS FOR THE BBA DEGREE FOR STUDENTS
TRANSFERRING FROM BMCC WITH AN A.A. OR A.A.S. IN ONE OF THE FOUR
SPECIFIED FIELDS:¹**

1. UPPER-LEVEL INTERDISCIPLINARY REQUIREMENT: 6 credits

Two specific 300-level interdisciplinary courses:

LEH 300: The Humanities; and
LEH 301: The American Experience

2. MAJOR FIELD REQUIREMENTS: 49 credits

The major field requirements include the completion of a 33-credit foundation block comprised of four modules; a 9-credit block in the chosen area of specialization; a 3-credit course in the Department of English, ENW 204: Report Writing, and a 4-credit course, either MAT 171 or MAT 174, offered by the Department of Mathematics and Computer Science.

A. FOUNDATION: 11 courses in four modules 33 credits

i. Economics: Four courses 12 credits

ECO 166: Fundamentals of Economics
ECO 167: Economic Analysis
ECO 324: International Economics
ECO 431: Managerial Economics

ii. Accounting: Two courses 6 credits

ECO 171: Principles of Accounting I
ECO 272: Principles of Accounting II

iii. Quantitative Methods: Two courses 6 credits

ECO 302: Economic and Business Statistics
ECO 402: Quantitative Methods for Economics and Business

¹Students are expected to compare their transcripts from BMCC against to this list in order to determine the Lehman equivalents of the courses they have completed at BMCC.

iv. Management: Three courses 9 credits

ECO 304: Principles of Management
ECO 405: Management Process and Systems
ECO 331: Industrial Organization and Management

B. AREAS OF SPECIALIZATION: 3 courses in one of the following blocks 9 credits

i. Finance:

ECO 307: Financial Institutions
ECO 308: Corporation Finance
ECO 310: Security and Investment Analysis

ii. Marketing:

ECO 332: Marketing Management
ECO 367: Consumer Behavior
ECO 467: Marketing Research

iii. Human Resources:

ECO 328: Human Resource Management
ECO 326: Labor Economics
ECO 329: Union-Employer Relations

iv. Accounting:

ECO 334: Intermediate Accounting I
ECO 335: Intermediate Accounting II
ECO 342: Advanced Accounting

v. Business Law:

ECO 336: Business Law I
ECO 337: Business Law II
ECO 329: Union-Employer Relations

3. REQUIRED COURSES FROM OTHER DEPARTMENTS:..... 7 credits

ENW 204: Report Writing (3 credits)

MAT 171: Problem Solving for Management, Economics,
and Life Sciences (4 credits); or

MAT 174: Elements of Calculus (4 credits). Either course
satisfies college mathematics requirement.

4. MINOR FIELD REQUIREMENT: 12 credits

12 credits of related courses beyond the 100 level in a another
department, with at least 6 credits taken in 300- or 400-level courses.

**5. GENERAL ELECTIVES: Sufficient credits to reach a total of 120 credits required for
graduation.**

TOTAL CREDITS REQUIRED FOR DEGREE: 120 credits

**BMCC GRADUATE WITH AN A.A. in BUSINESS ADMINISTRATION (BAN)
PURSUING A BBA AT LEHMAN COLLEGE WITH SPECIALIZATION IN FINANCE:**

- 1. Upper-level interdisciplinary requirement: 6 credits
- 2. Major field requirements:
 - a. Foundation: Exempted from ECO 166 or 167, 171, and 272 (assuming that the student took ACC 122 and 222 as accounting electives).
Need to take ECO 166 or 167, 302, 304, 324, 431, 402, 405, and 331 24 credits
 - b. Specialization in Finance: Need to take all three required courses (ECO 307, 308, and 310) 9 credits³
 - c. Required course(s) from other departments: Need to take ENW 204 but not MAT 171 or 174 3 credits
- 3. Minor field requirements: 12 credits

- SUB TOTAL: 54 credits

- 4. General electives to complete 120 credits : 6credits

- TOTAL: 120 credits

³Assuming the student did not take FNB 300 at BMCC. If the student did take FNB 300, that course would be equivalent to ECO 310 at Lehman College and the student will have to complete only two course /six credits in the BBA program.