

**Letter of Articulation  
between  
Baruch College  
of the  
City University of New York  
and  
Borough of Manhattan Community College  
of the  
City University of New York**

Baruch College agrees to accept into the Bachelor of Science degree program in Real Estate and Metropolitan Development students from Borough of Manhattan Community College who successfully complete the Business Administration curriculum, (see Section B for course equivalencies), thereby receiving an Associate in Arts degree. Successful completion of the Business Administration curriculum at Borough of Manhattan Community College includes the attainment of at least a 2.0 overall grade-point average.

Borough of Manhattan Community College agrees to present the courses noted in the Business Administration Program described below as outlined in the college catalog, and agrees to notify Baruch College if course numbers, content or catalog descriptions change. Furthermore, the parties involved understand that any change in course number, content or catalog description may require a modification to this agreement.

It is also understood that Borough of Manhattan Community College will identify Borough of Manhattan Community College students who wish to participate in the articulation, and will recommend Baruch College to those who successfully complete the Business Administration curriculum.

**Borough of Manhattan Community College  
The City University of New York**

**Section A**

**Business Administration Program  
Leading to the Associate in Arts (A.A.) degree**

<u>General Requirements</u>	<u>Credits</u>
ENG 101      English Composition I	3
ENG 201      English Composition II	3
HED 100      Health Education	4
MAT 200      Discrete Mathematics	4
OR	
MAT 206      Mathematical Foundations for Calculus	4
ECO 201      Macroeconomics	3
OR	
ECO 202      Microeconomics	3
SPE 100      Fundamentals of Speech	3
	(SPE 102 satisfies this requirement for students whose first language is not English)
XXX xxx      Liberal Arts Electives	21
	(Choose from the following areas: English, Ethnic Studies, Social Science, Mathematics or Foreign Languages. Choices must be from at least three different areas.)
XXX xxx      Music or Art	2
XXX xxx      Science	8
	(Choose from AST 110, BIO 110, CHE 110, PHY 110.)

**Total General Credits** **45**

<u>Curriculum Requirements</u>	<u>Credits</u>
BUS 104      Introduction to Business	3
BUS 110      Business Law	3
ACC xxx      Accounting Elective	3
CIS 100      Computer Applications	3
MAR 100      Introduction to Marketing	3
<b>Total Curriculum Credits</b>	<b>15</b>
<b>Total Program Credits</b>	<b>60</b>

Upon completion of the Associates in Arts degree in Business Administration at BMCC, the student entering the Bachelor of Science program in Real Estate and Metropolitan Development at Baruch College will complete 60 credits in the following curriculum:

<u>General Requirements</u>		<u>Credits</u>
ENG 2100	Writing I	3
ENG 2150	Writing II	3
ECO 1001	Microeconomics	3
ECO 3320	Urban Economics	3
	Science Lab Course (Choose 1)	
ENV 1020	Principles of Ecology	
CHM 2003	General Chemistry I	
PHY 1003	Concepts in Physics	4
MTH 2301	Concepts in Discrete Math	3
MTH 2006	Introduction to Calculus	3
PHI 2200	Ethical Theory	3
SPE 1010	Speech Communications	3
STA 2100	Statistics for Social Science	3
	OR	
STA 2000	Business Statistics	3
	Art or Music	3
	History	3
	Literature	3
	Social/Behavioral Sciences	3
	Social/Behavioral Sciences	3
	Liberal Arts & Sciences Elective	3
	Liberal Arts & Sciences Elective	3
	Liberal Arts & Sciences Elective	3
	Liberal Arts & Sciences Elective	2
ACC 2101	Principles of Accounting	3
LAW 1101	Law of Business Contracts	3
LAW 3202	Law of Real Estate Transactions	3
CIS 1357	Introduction to Computers	3
FIN 3000	Principles of Finance	3
REA 3701	Essentials of Real Estate	3
REA 3702	Real Estate Value & Appraisal	3
REA 4725	Financial Real Estate & Metropolitan Development	3

PAF 2101	Economic Analysis	3
PAF 3201	Public Comm. & Organization	3
PAF 3375	Housing & Comm. Development	3
PAF 3501	Adv. Statistical Analysis	3
PAF 3701	Public Reg.	3
PAF 4701	Met. Development Systems I	3
PAF 4702	Met. Development Systems II	3
	Free Elective	3
	Free Elective	3
	Free Elective	3
	Free Elective	3
	Free Elective	3

**Business Administration Program at  
Borough of Manhattan Community College  
Course Equivalency Listing for  
Baruch College**

**Section B**

**Borough of Manhattan  
Community College  
Business Administration Program**

**Baruch College  
Real Estate &  
Metropolitan Development**

<b>General Requirements</b>					
<b>Course</b>	<b>Description</b>	<b>Crs.</b>	<b>Course</b>	<b>Description</b>	<b>Crs.</b>
ENG 101	English Composition I	3	ENG 2100	Writing I	3
ENG 201	English Composition II	3	ENG 2150	Writing II	3
HED 100	Health Education	2		Free Elective	2
MAT 200	Introduction to Discrete Mathematics	4	MTH 2301	Concepts of Discrete Mathematics	3
MAT 206	or Mathematical Foundations of Calculus	4			
ECO 202	Microeconomics	3	ECO 1001	Micro Economics	3
SPE 100	Fundamentals of Speech	3	SPE 1010	Speech Communications	3
XXX xxx	Liberal Arts Elective	21			
ENG 391	Take the following 15 credits: World Literature I (or SPN 430 or FRN 430 or FRN 435)	3	ENG 2850	Great Works of Literature II (Literature requirement— SPA 4181, SPA 4182, FRE 4181, FRE 4182)	3
PSY 100	General Psychology	3	PSY 1001	General Psychology (Social & Behavioral Science Requirement)	3
ANT 100	Introduction to Anthropology	3	ANT 1001	Introduction to Cultural Anthropology (Social & Behavioral Science Requirement)	3
HIS 101	Western Civilization I (or HIS 102 or HIS 200 or HIS 250)	3	HIS 1001	Origins of Western Civilization (History Requirement)	3
POL 100	American Government	3	POL 1101	American Government (Liberal Arts & Sciences Elective)	3
	Choose courses from the following for a total of 6 credits. Choose 1-2 courses (3-6 credits) from the following:				

Course	Description	Crs.	Course	Description	Crs.
BLK 121	History of African Civilization	3	BLS 1000	African History until the Dispersion, 17 <sup>th</sup> Century	3
BLK 122	Africa 1500 to the Present	3	BLS 3022	The African Independence Movement	3
BLK 123	African-American History 17 <sup>th</sup> Century to 1865	3	HIS 2060	Afro-American History	3
BLK 124	African-American History 1865 to the Present	3	BLS 1002	Black American History The Civilization of the Caribbean	3
BLK 126	Caribbean History	3	HIS 2075		3
BLK 129	The Black Man in Contemporary Society	3	BLS 1002	Black American History Social Change in the Black Community	3
BLK 154	Sociology of the Black Urban Community	3	SOC 3056	Black American Literature until 1940	3
BLK 321	African-American Writing from 18 <sup>th</sup> Century to 1940	3	BLS 1008		3
PRN 127	History of Puerto Rico: Discovery through 19 <sup>th</sup> Century	3	HSP 1000	Puerto-Rican Heritage: Pre-Columbian to 1898	3
PRN 128	History of Puerto Rico: 1900 to the Present	3	HSP 1001		3
PRN 234	Representative Puerto Rican Writers	3	HSP 1002		3
PRN 237	Puerto Rican Literature: Early Colonial through 19 <sup>th</sup> Century	3	SPA 4381		
PRN 238	Contemporary Puerto Rican Literature	3	SPA 4382		3
MAT 209	Statistics	4	STA 2000	Business Statistics I	3
SPN 101	Spanish I	4	SPA 1001	Elementary Spanish I	3
SPN 102	Spanish II	4	SPA 1002	Elementary Spanish II	3
SPN 200	Spanish III	3	SPA 3001	Intensive Intermediate Spanish I	3
SPN 210	Spanish IV	3	SPA 3002	Intensive Intermediate Spanish II	3
FRN 101	French I	4	FRE 1001	Elementary French I	3
FRN 102	French II	4	FRE 1002	Elementary French II	3
FRN 200	French III	3	FRE 3001	Intensive Intermediate French I	3
FRN 210	French IV	3	FRE 3002	Intensive Intermediate French II	3
	Choose no more than 0-1 course (0-3) crs. from the following:				
PHI 222	Cultural and Ethical Issues in Science and Technology		PHI 220	Ethical Theories	3
SOC 100	Introduction to Sociology		SOC 1005	Introductory Sociology	3
SOC 200	Social Problems		SOC 3008	Social Problems	3
SOC 300	Ethnic Groups in American Life		SOC 3053	Minority Groups	3
SOC 400	Urban Sociology		SOC 3051	Urban Sociology	3
SOC 500	The Family		SOC 3066	Sociology of the Family	3

Course	Description	Crs.	Course	Description	Crs.
XXX xxx	Music or Art (Art 110)	2	ART 1011	Art Survey	3
XXX xxx	Science (PHY 110)	4	PHY 1003	Concepts in Physics	4
	Total General Credits	45			
<b>Curriculum Requirements</b>					
	Total General Credits	45			
BUS 104	Introduction to Business	3		Free Elective	3
BUS 110	Business Law	3	LAW 1101	Law of Business Contracts	3
ACC xxx	Accounting Elective (ACC 122)	4	ACC 2101	Principles of Accounting	3
CIS 100	Computer Applications	3	CIS 1357	Introduction to Computers	3
MAR 100	Introduction to Marketing	3		Free Elective	3
	<b>Total Curriculum Credits</b>	15			
	<b>Total Program Credits</b>	61			60