

Joint Admissions Program

| Berkshire Community College <i>Business Administration</i> | Western New England College <i>General Business</i> |
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| <i>Graduation Requirements</i> | <i>Equivalent Courses</i> |
| Semester 1 | |
| ENG 101 Composition 1 (Preferred) | ENGL 132 English Composition I |
| MAT 121 Pre-calculus (or higher) | * see below |
| BUS 107 Fundamentals of Business | BUS 101 First Year Business Seminar |
| BUS 111 Principles of Accounting I | 100 Level Business Elective |
| CIS 102 Fundamentals Computer Literacy | BIS 102 Problem Solving with Business Tools |
| Semester 2 | |
| COM Communication Elective | ** see below |
| ENG 102 Composition 2 (Preferred) | ENGL 133 English Composition II |
| MAT Mathematics Elective | * see below |
| BUS 112 Principles of Accounting II | AC 201 Financial Reporting |
| BUS Elective | *** see below |
| Semester 3 | |
| Humanities and Fine Arts Elective | ** see below |
| Natural or Physical Science Elective | Any 100 Level Lab Science |
| BUS 220 Managerial Accounting | AC 202 Managerial Accounting |
| BUS Elective | *** see below |
| ECO 212 Principles of Macroeconomics | EC 112 Principles of Economics II |
| Semester 4 | |
| HIS History Elective | Any 100 Level History Course |
| Humanities and Fine Arts Elective | ** see below |
| Natural or Physical Science Elective | Any 100 Level Lab Science |
| ECO 211 Principles of Microeconomics | EC 111 Principles of Economics I |
| Environmental Studies Elective | ** see below |
| Free Elective | ** see below |

This is not an articulation agreement. This chart should serve as a reference for Berkshire Community College students who eventually plan to transfer to Western New England College. We hope that this will aid you in working towards your academic goals and maximize the transfer credit applied towards a degree at Western New England College. Please reference our College Catalogue for additional information. A maximum of 70 semester hours may be transferred from two-year institutions. The School of Business requires that at least 50% of the business credit hours be earned at Western New England College.

* Please be advised that the following math courses at Berkshire Community College will satisfy the graduation requirements for the School of Business at Western New England College: MAT 145 **and** MAT 146 Applied Calculus I & II, MAT 123 Elementary Statistics.

** The following Berkshire Community College courses will count towards satisfying Western New England College's general College requirements: COM 104 Intro. to Interpersonal Communication **or** COM 105 Intro. to Oral Communication, PSY 107 Intro. to Psychology **or** SOC 105 Intro. to Sociology. Other courses will be applied as Non-Business Electives (up to 15 credits).

*** Business courses from a college not accredited by AACSB that are determined to be equivalent to 300-400 level courses at Western New England College will be considered for transfer credit (up to one course). With this in mind, the College will apply credit for one course that is required for the intended major. One additional course identified as equivalent to a 300-400 level course at Western New England College will be considered for transfer credit as a business elective if the course does not satisfy a specific requirement for the intended major. The following Business Department courses offered at Berkshire Community College will satisfy a specific business requirement at Western New England College: BUS 206 Principles of Management, BUS 208 Principles of Marketing, BUS 233 International Business, BUS 251 Business Law I, BUS 255 Principles of Finance.

Continued on reverse...

General Business

Remaining General and School Requirements

The following is based on the 2007-08 Western New England College Academic Programs Book and is subject to change.

Course of Study

- I. General College Requirements*
 1. Cultural/Aesthetic Perspective – 3 credits
 2. Social/Behavioral Science Perspective – 3 credits
 3. Math Requirement – 6 credits
 - i. MATH-111 & 112 Analysis for Business & Economics I & II (*or*)
 - ii. MATH-123 & 124 Calc. I & II for Management, Life and Soc. Science
 4. Integrated Liberal and Professional Perspective – 3 credits
 5. Non-Business Electives – 15 credits
 6. Learning Beyond the Classroom Requirement (LBC)**

- II. Required School of Business Courses*
 1. MAN 101 Principles of Management – 3 credits
 2. MK 200 Principles of Marketing – 3 credits
 3. BIS 202 Introduction to Business Information Systems – 3 credits
 4. BIS 220 Introduction to Business Statistics – 3 credits
 5. COMM 100 Principles of Communication – 3 credits
 6. MAN 204 Organizational Behavior – 3 credits
 7. FIN 214 Intro to Finance – 3 credits
 8. PH 211 Business Ethics – 3 credits
 9. BL 201 Introduction to Business Law – 3 credits
 10. BUS 301 Integrated Business Operations – 3 credits
 11. BIS 310 Quality and Operations Management – 3 credits
 12. MAN 308 Employee Relations – 3 credits
 13. MAN 323 Human Resource Management – 3 credits
 14. BL 424 Business Law for Human Resource Management – 3 credits
 15. BUS 450 Business Strategy – 3 credits
 16. Business Elective* or BUS 480 Business Internship – 3 credits
 17. Business Electives* – 6 credits

NOTES:

1) Western New England College will produce a degree audit for all students accepted in the Joint Admission Program. The audit will be based upon a current copy of an official Berkshire Community College transcript, and/or a list of in progress course work. An updated copy will be produced each time an updated official transcript is presented. The degree audit should be used as the official document to determine what degree requirements remain to be satisfied.

2) Western New England College may not be able to apply towards the curriculum credit that is not specified as eligible for a specific major offered through the Joint Admissions Program. Students are subject to transfer credit restrictions as noted in the Western New England College Catalogue.

* Students may have satisfied some of these requirements through elective courses taken at Berkshire Community College. To ensure that the maximum number of credits is applied towards a bachelor's degree at Western New England College, students are encouraged to select recommended courses provided on page 1 of this transfer guide. For additional information reference the College Catalogue at www.wnec.edu/catalogue, or contact the Admissions Office at 413-782-1321.

** Transfer students with 1-2 years of full-time study at Berkshire Community College will be considered for an exemption of one LBC experience. For additional information about LBC, please reference Western New England College's *Academic Programs Book*.