

Joint Admissions Program

Greenfield Community College <i>Business Administration Transfer</i>	Western New England College <i>General Business</i>
<i>Graduation Requirements</i>	<i>Equivalent Courses</i>
Required Courses	
ACC 151 Concepts of Financial Accounting I (<i>or</i>) ACC 121 Principles of Financial Accounting I	Business Elective Business Elective
ACC 152 Concepts of Financial Accounting II (<i>or</i>) ACC 122 Principles of Financial Accounting II	AC 201 Financial Reporting AC 201 Financial Reporting
ACC 203 Management Accounting	AC 202 Managerial Accounting
ADM 106 Keyboarding for Information Processing	Non-Business Elective
BUS 111 Introduction to Business	BUS 101 First Year Business Seminar
BUS 205 Principles of Management	MAN 101 Principles of Management
BUS 209 Principles of Marketing	MK 200 Principles of Marketing
CIS 115 Intro. to Business Information Systems (<i>or</i>) CIS 141 Microcomputer Software Tools II	CIS 202 Intro. to Business Information Systems CIS 202 Intro. to Business Information Systems
CIS 140 Microcomputer Software Tools I	BIS 102 Problem Solving with Business Tools
ECO 101 Principles of Macroeconomics	EC 112 Principles of Economics II
ECO 102 Principles of Microeconomics	EC 111 Principles of Economics I
ENG 101, 103, or 105 English Composition I	ENGL 132 English Composition I
ENG 112, 114, or 116 English Composition II	ENGL 133 English Composition II
PSY 101 Principles of Psychology	PSY 101 Introduction to Psychology
Humanities Core (9 credits) <i>Please reference GCC catalog</i>	* see below
Science/Math Core (11-12 credits) <i>Please reference GCC catalog</i>	* see below
Liberal Arts Elective	* see below

This is not an articulation agreement. This chart should serve as a reference for Greenfield Community College students who eventually plan to transfer to Western New England College. We hope that this will aid you in working towards your academic goals and maximize the transfer credit applied towards a degree at Western New England College. Please reference our College Catalogue for additional information. A maximum of 70 semester hours may be transferred from two-year institutions. The School of Business requires that at least 50% of the business credit hours be earned at Western New England College. The Business Administration Transfer Option will serve as an excellent option for students interested in transferring into any of following majors offered at Western New England College: Accounting, Business Information Systems, Finance, General Business, Management, Marketing, Marketing Communication/Advertising, and Sport Management.

Business courses from a college not accredited by AACSB that are determined to be equivalent to 300-400 level courses at Western New England College will be considered for transfer credit (up to one course). With this in mind, the College will apply credit for one course that is required for the intended major. One additional course identified as equivalent to a 300-400 level course at Western New England College will be considered for transfer credit as a business elective if the course does not satisfy a specific requirement for the intended major.

* The following Greenfield Community College courses will count towards satisfying Western New England College's general College requirements: Any history course (one), any natural lab science (two), MAT 114 Introduction to Statistics, MAT 151 Applied Calculus I, MAT 201 Calculus with Analytic Geometry I, MAT 202 Calculus with Analytic Geometry II. Students are encouraged to complete the MAT 201 & 202 sequence prior to enrolling at Western New England College. Other courses will be considered for transfer credit as Non-Business Electives (up to 6-9 credits).

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General Business

Remaining General and School Requirements

The following is based on the 2007-08 Western New England College Academic Programs Book and is subject to change.

Course of Study

- I. General College Requirements*
 1. Cultural/Aesthetic Perspective – 3 credits
 2. Math Requirement – 6 credits
 - i. MATH-111 & 112 Analysis for Business & Economics I & II ***or***
 - ii. MATH-123 & 124 Calc. I & II for Management, Life and Soc. Science
 3. Integrated Liberal and Professional Perspective – 3 credits
 4. Historical Perspective – 3 credits
 5. Non-Business Electives – 15 credits
 6. Learning Beyond the Classroom Requirement (LBC)**

- II. Required School of Business Courses*
 1. BIS 220 Introduction to Business Statistics – 3 credits
 2. COMM 100 Principles of Communication – 3 credits
 3. MAN 204 Organizational Behavior – 3 credits
 4. FIN 214 Introduction to Finance – 3 credits
 5. PH 211 Business Ethics – 3 credits
 6. BL 201 Introduction to Business Law – 3 credits
 7. BUS 301 Integrated Business Operations – 3 credits
 8. BIS 310 Quality and Operations Management – 3 credits
 9. MAN 308 Employee Relations – 3 credits
 10. MAN 323 Human Resource Management – 3 credits
 11. BL 424 Business Law for Human Resource Management – 3 credits
 12. BUS 450 Business Strategy – 3 credits
 13. Business Elective ***or*** BUS 480 Business Internship – 3 credits
 14. Business Electives – 6 credits

NOTES:

1) Western New England College will produce a degree audit for all students accepted in the Joint Admission Program. The audit will be based upon a current copy of an official Greenfield Community College transcript, and/or a list of in progress course work. An updated copy will be produced each time an updated official transcript is presented. The degree audit should be used as the official document to determine what degree requirements remain to be satisfied.

2) Western New England College may not be able to apply towards the curriculum credit that is not specified as eligible for a specific major offered through the Joint Admissions Program. Students are subject to transfer credit restrictions as noted in the Western New England College Catalogue.

* Students may have satisfied some of these requirements through elective courses taken at Greenfield Community College. To ensure that the maximum number of credits is applied towards a bachelor's degree at Western New England College, students are encouraged to select recommended courses provided on page 1 of this transfer guide. For additional information reference the College Catalogue at www.wnec.edu/catalogue, or contact the Admissions Office at 413-782-1321.

** Transfer students with 1-2 years of full-time study at Greenfield Community College will be considered for an exemption of one LBC experience. For additional information about LBC, please reference Western New England College's *Academic Programs Book*.