

**ARTICULATION AGREEMENT FOR TRANSFER CURRICULA
BETWEEN
SUFFOLK COUNTY COMMUNITY COLLEGE
AND
BERKELEY COLLEGE**

APRIL 2007

Berkeley College and Suffolk County Community College enter into this agreement in order to facilitate the transfer of students graduating from Suffolk County Community College to Berkeley College for the purpose of entering in the bachelors' degree programs in Business Administration (General Business), Accounting, and Marketing. This agreement enumerates the conditions and requirements for students to transfer to Berkeley College with minimum loss of credit.

Subject to the terms of this agreement, a student who completes a Transfer Curriculum shown as part of this Agreement will be granted admission to Berkeley College. These students may complete the requirements for the Bachelor of Business Administration degree at Berkeley College within two years or so, the amount of time being dependent upon the specific course credits transferred with a grade of C or better.

The following terms and conditions shall apply:

1. Students must have a cumulative grade point average of at least 2.0 on a 4.0 scale.
2. Berkeley College will accept transfer credits only, not course grades.
3. Students from Suffolk County Community College will be eligible to transfer to any of the Berkeley Campuses in New York and New Jersey, cognizant of the fact that Berkeley's New Jersey campuses offer B.S. degrees and New York campuses offer B.B.A. degrees in the programs specified in this agreement.
4. Associate Degree students from Suffolk County Community College transferring to Berkeley College will receive junior status in consideration for on-campus housing, wherever applicable and feasible.
5. Suffolk County Community College students participating in this transfer program will follow regulations and guidelines in this agreement and in the undergraduate bulletins at both Suffolk County Community College and Berkeley College.
6. Berkeley College and Suffolk County Community College will assure that appropriate personnel in their respective colleges are aware of the Agreement and are encouraged to support it. Such persons include admissions staff, counselors, career planning and placement officers, transfer coordinators, appropriate deans and faculty.
7. Berkeley College is on the quarter hour system, while Suffolk County Community College is on the "semester hour system". One credit hour for Berkeley is equivalent to 10-12 hours scheduled class time.

If any of the above terms and conditions are not met, Berkeley College shall determine appropriate transfer of credit and admission on an individual course basis.

Berkeley College will provide opportunities for meetings with students on the Suffolk County Community College campus to provide information and assistance in transferring to Berkeley College.

Faculty, staff, and administration of both colleges are encouraged to visit the campus of each institution. The Office of Admissions will supply Suffolk County Community College with promotional literature which will be used to assist students with the transfer process.

Changes and Cancellation:

This agreement will automatically renew unless personnel from Berkeley College and Suffolk County Community College determine that a meeting is necessary to review and/or amend this Agreement. The respective institutions will notify one another of curricular changes that impact the Agreement or as soon as the changes are approved. Either institution may terminate this Agreement at any time by written notice at least one year in advance of the effective date of termination.

Financials:

Because Berkeley realizes that educational costs are an important consideration when selecting a college, Berkeley College offers protection from tuition increases to students who maintain continuous, full-time enrollment. In addition, Berkeley will offer scholarships to Suffolk County Community College associate degree graduates of up to \$5000 per academic year.

In witness whereof, Berkeley College and Suffolk County Community College have executed this agreement.

Dr. Mildred Garcia
President
Berkeley College

Dr. Shirley Pippins
President
Suffolk County Community College

Dr. Rose Mary Healey
Provost
Berkeley College

Dr. James F. Canniff
Vice President, Academic Affairs
Suffolk County Community College

ACCOUNTING

BERKELEY COLLEGE BBA – ACCOUNTING	CR	Suffolk CC – A.S. ACCOUNTING	CR
English 1, 2, 3	9	EG 11 Eng. Composition	3
HUM 124 World Literature	4	EG 12 Intro to Literature	3
Mat 211 – College Algebra	4	MA 23 – College Algebra	3
Mat 215 - Statistics	4	MA 27 – Statistics I	3
Math & Science Elective	4	Lab Science	4
Soc 201- Macroeconomics	4	EK 21- Macroeconomics	3
SOC 202 - Microeconomics	4	EK 22 - Microeconomics	3
ACC 101 -Financial Acc 1	4	ACC 11-Principles of Accounting 1	4
ACC 102 -Financial Acc 2, 3	8	AC 12- Principles of Accounting 2	4
ACC 201 -Intermediate Acc. 1	4	AC 51-Intermediate Acc. 1	4
ACC- 202Intermediate Acc. 2,3	8	AC 52-Intermediate Acc. 2`	3
BOM 100- Business Organization & Mana.	4	BA 11 – Intro to Business	3
CIS 104 Computer Essentials and/or CIS 120 – Spreadsheets and Database..	4	BA 22 – Computers for Business or Computer Elective	4
BUS 331 – Business Law II	4	BL 72 Business Law II	3
ACC 240 – Cost Accounting	4	AC 70- Cost Accounting (elective)	3
Free Business Elective	4	BA 51 – Management Principles (elective)	3
BUS 231-Business Law	4	BL 71-Business Law I	3
Humanities elective	12	History & Humanities Electives	9
Total	92		65
COURSES TO BE TAKEN AT BERKELEY TO COMPLETE the Degree			
SOC 110 - Psychology	4		
CIS 125 Graphic Business Presentations	2		
Social Science elective	12		
Humanities Electives	12		
Liberal Arts Electives	6		
Principles of Finance	4		
Advanced Accounting	4		
Federal Taxation I	4		
Federal Taxation II	4		
Auditing	4		
Govt. and Non-profit Acc	4		
Operations Management	4		
International Economics	4		
International Finance	4		
Advanced Financial Management	3		
ACC 107 – Computerized Accounting	3		
Business Strategy and Policy	4		
SOC 110 – Group Dynamics	3		
Placement Seminar	1		
Internship	5		
Total credits at Berkeley	180		

BUSINESS ADMINISTRATION

BERKELEY COLLEGE – BBA General Business	CR	Suffolk CC A.S. in Business Administration	CR
English 1, 2, 3	9	EG 11 Eng. Composition	3
HUM 124 World Literature	4	EG 13 Intro to Literature	3
Mat 211 – College Algebra	4	MA 23 – College Algebra	3
Mat 215 - Statistics	4	MA 27 – Statistics I	3
Elective	4	MA 36 Finite Math	3
Math & Science Elective	4	Lab Science	4
Soc 201- Macroeconomics	4	EK 21- Macroeconomics	3
SOC 202 - Microeconomics	4	EK 22 - Microeconomics	3
ACC 101 -Financial Acc 1	4	AC 11-Principles of Accounting 1	4
ACC 102 -Financial Acc 2, 3	8	AC 12- Principles of Accounting 2	4
MKT 220 – Principles of Marketing	4	BD 57- Marketing	3
MGT 220 – Principles of Management	4	BA 51- Management principles	3
CIS 104 Computer Essentials and/or CIS 120 – Spreadsheets and Database..	4	BA 22 – Computers for Business or Computer Elective	4
Humanities/Liberal Arts Elective	4	CO11- Intro to Human Communication	3
ENG 111- Oral communication	4	CO 15 – Public Speaking	3
Business Elective	4	Business Elective	6
BUS 231-Business Law	4	BL 71-Business Law I	3
Humanities Elective	4	History Elective	3
Humanities Elective	4	Humanities elective -1	3
SOC 110 - Psychology	4	Soc. Science Elective	3
Total	93		63
Courses to be taken at Berkeley		To complete the degree	
Business Communication	4		
ACC 104 – Managerial Accounting	4		
Advanced Spreadsheets	2		
CIS 125 Graphic Business Presentations	2		
Business Elective	26		
Social Science elective	4		
Humanities Electives	4		
Liberal Arts Electives	8		
Free Electives	8		
Human Resource Management	4		
International Business	4		
Principles of Finance	4		
Business Strategy and Policy	4		
SOC 110 – Group Dynamics	3		
Placement Seminar	1		
Internship	5		
Total credits at Berkeley	180		

ADDENDUM A**PROPOSED COURSE EQUIVALENCIES****SUFFOLK COUNTY COMMUNITY COLLEGE & BERKELEY COLLEGE**

SUFFOLK COUNTY COMMUNITY COLLEGE COURSE	BERKELEY COLLEGE COURSE
ENG 101 – Freshman composition	ENG 101/102/103– English Composition I-III
ENG 102 – Introduction to Literature	HUM 124 – World Literature
ENG 52 – Intro. to Dramatic Literature	HUM 310 – Drama
ENG 71 – American Literature I	HUM 424 – Multicultural voices in Am. Lit.
ENG 55 – Mass Media	HUM 431 – Humanities in the Media
ENG 60– Contemporary World Lit.	HUM 124 – World Literature
ANTH 11 – Cultural Anthropology	SOC 120 – World Cultures
ANTH 21 – American Cinema	HUM 305 – The art of Film
ECON 21 – Macroeconomics	SOC 201 – Macroeconomics
ECON 22 – Microeconomics	SOC 202 – Microeconomics
ECON 51 – International Economics	SOC 301 – International Economics
FREN 11 – Elementary French I	FRE 101 – French I
FREN 51 – Intermediate French I	FRE 102 – French II
FREN 52 – Intermediate French II	FRE 103 – French III
HIST 11 – Western Civilization I	HUM 231 – History of Civilization I
HIST 12 – Western Civilization II	HUM 232 – History of Civilization II
GEOG 15 – World Regional Geography	SOC 230 – Geography
HIST 34 – Modern American History	HUM 230- Contemporary U.S. History
HIST 90 – History of Religion	HUM 312 – History of Religions
PHIL 11 – Issues in Philosophy	HUM 220 - Philosophy
PHIL 23 – Ethics	HUM 225 – Ethics
POL 15 – Political thought	SOC 215 – Political Science
PSYC 11 – Introduction to Psychology	SOC 110 – Psychology
PSYC 80 – Abnormal Psychology	SOC 425 – Abnormal Psychology
PSYC 88 – Theories of Personality	SOC 420 – Theories of Personality
SOC 11 – Introduction to Sociology	SOC 210 – Sociology
SOC 35 – Criminology	SOC 226 – Criminology
SPAN 11-12 – Spanish I	SPA 101 – Spanish I
SPAN 51 – Intermediate Spanish I	SPA 102 – Spanish II
SPAN 52 – Intermediate Spanish II	SPA 103 – Spanish III
MATH 27 – Algebra II	MAT 211 – College Algebra
MATH 23 – Statistics I	MAT 215 – Statistics
ACC 11- Principles of Accounting I	ACC 101 – Financial Accounting I
ACC 12 – Principles of Accounting II	ACC 105 – Financial Accounting II
ACC 15 – Managerial Accounting	ACC 104 – Managerial Accounting
ACC 26 – Governmental Accounting	ACC 420 – Government and Non-Profit ACC
ACC 37 – Computer Accounting Principles	ACC 107 – Computerized Accounting
ACC 51 – Intermediate Accounting I	ACC 201 – Intermediate Accounting I
ACC 52 – Intermediate Accounting II	ACC 202 - Intermediate Accounting II, III
ACC 70 – Cost Accounting	ACC 240 – Cost Accounting
ACC 88 – Federal Income Taxation	ACC 351 – Federal Taxation I

IS 13 – Intro. to Business Technology	BUS 267 – Management Information Systems
IS 12 – Introduction to Programming	CIS 220 – Visual Basic for Business
IS 22 – Spreadsheets for windows	CIS 201 – Advanced Spreadsheets
IS 24 – Presentation Graphics and Web publ.	CIS 125 – Graphical Business Presentations
IS 33 – Relational Database Applications	CIS 203 – Advanced Database Management
IS 91 – Computers and network security	CIS 258 – Information Security
IS 55 –Money and Banking	BUS 319 – Money and Banking
IS 71 – Business Law I	BUS 231 – Business Law I
IS 72 – Business Law II	BUS 331 – Business Law II
IS 75 – Law of Property	BUS 351 – Real Estate
IS 80 – Legal Research	LEG 231 – Legal Research and Writing
IS 43 – Civil Litigation	LEG 221 – Litigation
IS 82- Negligence and Investigations	LEG 220 – Torts
IS 84 – Partnership and Corporation Law	LEG 240 – Business Organizations & Corporations
IS 86 – Estates, Trusts, Wills	LRG 260 – Wills, Trusts, Estates
IS A 11 – Intro to Business	BUS 100 – Business Org. & Management
IS A 21 – Business Math	BUS 110 – Business Math
IS A 25 – Business Communications	BUS 265 – Business Communication
IS A 51 – Management Principles and practices	MGT 220 – Principles of Management
IS A 53 – Entrepreneurship	BUS 255 – Entrepreneurship
IS A 55 – Organizational Behavior	MGT 231 – Organizational Behavior
IS A 56 – Human Resources Management	MGT 249 – Human Resource Management
IS A 57 –Principles of Training and Development	MGT 346 – Developing Managerial Competence
IS A 58 – Labor Management Relations	MGT 348 – Employee Labor Relations
IS A 59 – New Venture Management	MGT 350 – Small Business Management
IS A 61 – E-Commerce	BUS 258 – E-Business
IS A 62 – Fundamentals of International Business	IBS 201 –International Business
IS A 63 –Fundamentals of Exporting and..	IBS 220 – International Trade
IS A 64 – International Financial Management	IBS 340 – International Finance
IS A 70 – Issues in Contemporary Business	IBS 470 – Special Topics in International Business
IS D 57 – Marketing	MKt 220 – Principles of Marketing
IS D 59 – Consumer Behavior	MKT 241 – Consumer Behavior
IS D 64 – Retail Buying and Merchandising	MKT 335 – Retail and Channel Management
IS D 63 – Retail Principles	FAS 235 – Contemporary Retail Management
IS D 65 – Intro to Fashion Business	FAS 101 – Intro to Fashion Business
IS D 70– Advertising	MKT 231 – Advertising and promotion
IS D 73 – Principles of Sales	MKT 246 – Professional Selling
IS D 79 – Marketing Research	MKT 390 – Market Research
IS D 80 – International marketing	IBS 230 – International Marketing