

ARTICULATION AGREEMENT

BETWEEN

PAUL SMITH'S COLLEGE

Paul Smiths, NY

Hotel, Resort, and Tourism Management B.S.

AND

BROOME COMMUNITY COLLEGE

Binghamton, NY

Hotel Restaurant Management, A.A.S.

I. Introduction

This agreement establishes procedures to ensure admission of qualified transfer students from Broome Community College into Paul Smith's College. Students are expected to follow application procedures as outlined in the current catalog of Paul Smith's College.

II. Objectives of the Agreement

1. To attract qualified students to Paul Smith's College and to Broome Community College.
2. To promote efficient transfer of qualified graduates from Broome Community College to Paul Smith's College.
3. To provide specific information to students who wish to pursue a baccalaureate degree in Hotel, Resort, and Tourism Management.
4. To facilitate communication and academic coordination between faculty, students, and administrators at each institution.

III. Terms of the Agreement

1. Students from Broome Community College completing the degree listed above who
 - a. meet a minimum cumulative grade point average of 2.0 on a 4.0 scale for all completed college level courses at Broome Community College
 - b. fulfill requirements as indicated on the attached plan sheet
 - c. receive a 2.0 (C) or above grade in all required courses transferred into the program will be accepted into the B.S. program in Hotel, Resort and Tourism Management.

2. Students who do not meet the requirements of this agreement will also be considered for admission. They will be evaluated on an individual basis.

3. Both Paul Smith's College and Broome Community College agree to encourage qualified students to participate by providing information and assistance to prospective transfer students.

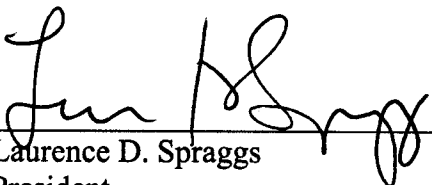
IV. Period of Agreement

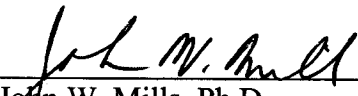
This agreement will become effective immediately and shall be reviewed every two years, or when substantive changes are made in the curriculum on either campus. Both Paul Smith's College and Broome Community College reserve the right to withdraw from the agreement by submitting written notice of intent at least four (4) months prior to the start of the academic year.

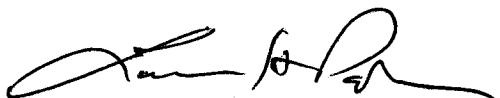
V. Signatures to this Agreement

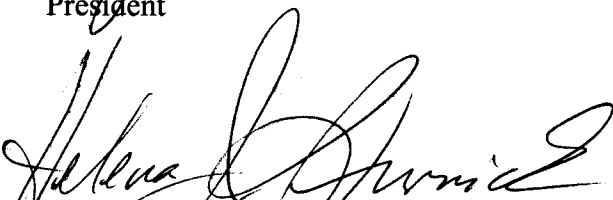
For Broome Community College

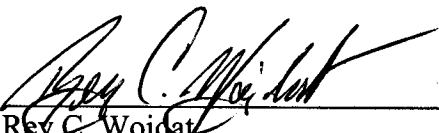
For Paul Smith's College

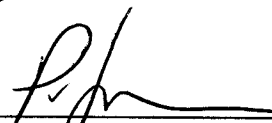
Dr. 
Laurence D. Spraggs
President


Dr. John W. Mills, Ph.D.
President


Dr. Lawrence Poole
Vice President for Academic Affairs


Dr. Helena J. Sturnick, Ph.D.
Interim Provost


Rev. C. Wojcik
Program Director
Hotel/Restaurant Management


Paul E. Sorgule, CCE, AAC
Dean of Culinary Arts and Hospitality
Management

Date 3/8/2005

Date 3/4/2005

HOTEL, RESORT, AND TOURISM MANAGEMENT

Paul Smith's College Requirements

English Composition 131

English Composition 132

Mathematics course

Mathematics course

Science course

Science course

Social Science/Humanities Course

Sociology 131 *or* Psychology 131

Microeconomics 231

Introductory management course

Human Resource Management 232

Financial Accounting I

Hotel Accounting I

Business Law 232

Speech 132

Electives

Work Experience – 600 hours

Broome Community College Equivalents

ENG 110 College Writing I *or*

ENG 111 College Writing II 3 credits

ENG advisor approved: any one of the following:

ENG 111 College Writing II *or* ENG 170, 210, *or*
ENG 220 3 credits

Math/Science Elective: a Mathematics course
(MAT 117 or higher) 4 credits

BUS 112 Quantitative Business Methods (satisfies a math requirement, but not a liberal arts requirement). PSC recommends MAT 115 instead of BUS 112 if possible in order for the student to take a total of 60 credits in the liberal arts without undue course overload. 3 credits

BHM 110 Sanitation and Safety 3 credits

DIA 101/BIO 121 Basic Nutrition 4 credits

Social Science Elective: a psychology or sociology course 3 credits

ECO 110w Microeconomics 3 credits

BUS 246 Principles of Management 3 credits

BUS 248 Human Resource Management 3 credits

BUS 108 Accounting for a Service Business
3 of 4 credits

BUS 118 Business Law I 3 credits

Electives * 22-23 credits

BHM 201 Hotel/Restaurant Internship I 3 credits
BHM 297 Hotel/Restaurant Internship II 3 credits

Total Transferred: 62-63 credits

*** Courses transferred as electives: BHM 216, (3 cr.), and any six of the following seven: BUS 141, BUS 125w, BUS 275, Computer course, (3 cr. each), BUS 229 or BUS 152 (3-4 cr.), BHM 235, BHM 230, (4 cr. each) BUS 246 Principles of Management is the seventh course.**

In addition to the above course requirements a student must complete 600 hours of documented work experience. The BCC Hotel Restaurant Management student will have completed some or all of these hours with BHM Hotel/Restaurant Internship I and II. Any additional hours need to be satisfied and may include work done outside of the academic setting as an internship, or externship, or as work on a student's resume. Evaluation of work experience will be done on an individual basis during the required interview at Paul Smith's College. If the student completes 600 of quality, non-fast food, work experience prior to the first semester at PSC, then the student will have earned credit for Externship 260.

All course requirements have been satisfied, except for the following: a second social science/humanities elective, a second accounting course, and a speech course. The curriculum sheet on the next page shows how these requirements could be worked into the sequence of courses at Paul Smith's College. This is only a suggested sequence, and it is dependent upon student ability and course availability. Each student will decide his/her course sequence with the help of a Faculty Advisor.

If the Broome Community College student would like to take these requirements at BCC, any social science/humanities course, BHM 270 Hospitality Managerial Accounting, and SPK 110 Effective Speaking would serve as equivalents. In all, no additional semesters will be necessary to complete the Baccalaureate degree at Paul Smith's College, apart from a possible summer externship.

Course Sequence for Hotel Management

Fall Fifth Semester

Language Sequence	3
Macroeconomics 231	3
Hospitality Futures 331	3
The Service Economy 331	3
Hotel Accounting 231*	3

12-15 credits

Spring Sixth Semester

Language Sequence	3
Social Science/Humanities elective*	3
Ethics 235	3
Management: A Systems Approach 431	3
Facilities Planning and Environmental Management 332	3
Capstone Planning Seminar	1

13-16 credits

Summer Session

Externship 260 (or equivalent experience)*	6
Liberal Arts or Science Elective (can be distance learning)**	3

6-9 credits

Fall Seventh Semester

Cultural Anthropology 431	3
Mobility in Modern Society 431	3
Finance 431	3
Resort/Recreation Management 431	3
Developing a Business Plan 431	3
Speech 132*	3

15-18 credits

Spring Eighth Semester

Liberal Arts and Science Elective (upper division)	3
Liberal Arts and Science Elective (upper division)	3
Management Through Strategic Planning 432	3
American Labor Movement 432	3
Senior Capstone 432	3

15 credits

* May be completed at BCC, prior to the first semester at PSC. A minimum of 12 credits per semester is required for full financial aid benefits.

** Not necessary if the student has taken a math course instead of BUS 112 while attending BCC.

60 credits must be in the liberal arts or sciences. These four years of study include 60 credits in the liberal arts and sciences. 124 credits are required for the B.S. degree. These four years of study include at least 127 credits.