

Business Administration (BT1) to Business and Technology Management (BTM) Articulation Agreement Between Queensborough Community College and Polytechnic University

An articulation agreement is a formal, systematic, written collaboration between two institutions designed to identify equivalent courses and clarify requirements so students can more easily transfer between the two institutions. Completing these agreements can be a lengthy process that involves the faculty and administration at both institutions. These agreements must also be periodically updated to reflect any changes in curriculum or requirements at the institutions. For students considering transferring to Polytechnic University, the articulation agreement provides a great resource, and should be followed closely to ensure a smooth transition between institutions. Students should check with their academic counselor for more information about their specific agreement.

Course to Course Equivalencies and Transfer Credit Awarded*

Queensborough Requirements	Credits at QCC	Polytechnic Equivalent	Credits at Poly	Trans Cr Granted
General Education (Liberal Arts, Core, Distribution) Courses				
EN 101 English Composition I	3 cr.	EN 1014 Writing & Humanities I	4 cr.	12 cr. ¹
EN 102 English Composition II	3 cr.	EN 1204 Writing & Humanities II	4 cr.	
HI 110 Intro. to Ancient Civilization OR HI 112 Intro. to Modern Western Civilization	3 cr.	HI 2104 Contemporary	4 cr.	
SP 211 Speech Communication ¹	3 cr.			
MA 128 Calculus for Technical & Business Students OR MA 441 Analytic Geometry and Calculus I	4 cr.	MA 1052/1152 Applied College Mathematics A&B MA 1012/1022 Calculus IA & IB	4 cr.	4 cr.
BI 201 General Biology I OR CH 151 General Chemistry I	4 cr. 4.5 cr.	BMS 1004 Introduction to Cell & Molecular Biology CM 1004 General Chemistry for Engineers	4 cr. 4 cr.	4 cr.
SS 211 Introduction to Macroeconomics AND SS 212 Introduction to Microeconomics	6 cr.	EC 2524 Mathematical Microeconomics AND 2 Level 2 EC Generic credits ²	4 cr. 2 cr.	6 cr.
3 courses from the attached list of approved Humanities/Social Science courses	9 cr.	equivalent courses at 3 credits each	9 cr.	9 cr.
CS 101 Algorithmic Problem Solving I ³	4 cr.	CS 1114 Introduction to Programming & Problem Solving	4 cr.	4 cr.
Specific Program Requirements (Including Prerequisites)				
BU 101 Principals of Accounting I AND BU 102 Principals of Accounting II	8 cr.	MG 2204 Financial Accounting And 2 Level 2 MG Generic credits ⁴	4 cr. + 2 cr.	6 cr.
BU 201 Business Organization & Management	3 cr.	MG 2104 Organizational Behavior	4 cr.	3 cr. ⁴
BU 203 Principles of Statistics	3 cr.	MA 2054 Applied Data Analysis	4 cr.	3 cr. ²
BU 401 Elements of Marketing	3 cr.	MG 2304 Marketing	4 cr.	3 cr. ⁴
BU 301 Business Law AND BU 701 Principles of Finance	3 cr. 3 cr.	3 Level 2 MG Generic cr. + 3 Level 2 LW credits (substituting for MG 1002 & LA/TC elective)	6 cr.	6 cr.
			Total Credits Transferred to Polytechnic	60

¹ EN 101, EN 102, HI 110 or 112 and SP 211 will transfer as a block of 12 credits granted as EN 1012, EN 1204 and HI 2104.

² One Generic EC credit covers the 4th credit requirement for MA 2054.

³ CS 101 is strongly recommended. Students who do not take CS 101 at Queensborough will be required to take CS 1114 at Polytechnic.

⁴ One Generic MG credit covers each of the 4th credits required for MG 2104 and MG 2304.

Poly/QCC Equivalents for the BT1/BTM Curriculum (Electives in Humanities and Social Sciences)

QCC Course	QCC Course Title	Poly Course	Poly Course Title
AR 310	Introductory Survey of Art	AH 2114	Introduction to Art History
AR 315	Modern Art	AH 2124	Modern Art
EN 303	Reading in Poetry	EN 2114	Poetry
EN 601	The Novel	EN 2144	The Novel
HI 111	Intro. To Medieval and Early Modern Western Civilization	HI 2414	Europe from 750-1700 AD
HI 127	Growth of American Civilization I: Colonial Period Through Reconstruction	HI 2314	United States History to 1865
HI 128	Growth of American Civilization II: Reconstruction to the Present	HI 2324	United States History from 1865 to present
MU 110	Introduction to Music	MU 2114	Understanding Music
MU 140	Twentieth-Century Music	MU 2124	Modern Music
MU 152	Living Opera	MU 2134	Introduction to Opera
SS 110	Anthropology	SS 186	Anthropology: Cultural (3 cr.)
SS 510	Psychology	PS 2104	Introduction to Psychology
SS 520	Human Growth and Development	PS 3414	Developmental Psychology
SS 530	Abnormal Psychology	PS 3424	Abnormal Psychology
SS 610	Introduction to Philosophy	PL 2104	Magic, Medicine and Science
SS 620	Philosophy of Religion	PL 2034	Philosophy of Religion

* Other courses may be considered for transfer credit on a course-by-course basis.

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College: Polytechnic University
Department: Department of Management
Program: Business and Technology Management
Degree: BS
Credits required for degree: 128
Admissions requirement: e.g., minimum GPA of 2.5

Total transfer credits granted toward BS: 60
Additional credits required to complete degree: 68

For more information:
www.ite.poly.edu/bsmngt/

The Bachelor of Science in Business and Technology Management (BTM) program is designed to give students a broad-based business background while preparing them to be the next generation of managers in fields dominated by technological innovation and information. Graduates of the program succeed in positions such as technology project leaders, entrepreneurs, technology and IT analysts on Wall Street, and customer relationship managers – their flexibility allows them to take on crossfunctional challenges in both technology and business. There are two tracks of study for this degree: Innovation and Strategy and Finance.

Senior College Upper Division Courses Remaining for Baccalaureate Degree

Polytechnic Course & Title for: INNOVATION AND STRATEGY		Credits at Poly
CS 1114*	Intro to Programming & Problem Solving	4
MA 1252	Applied College Mathematics C	2
	Science/Engineering Elective II	4
	Technology Elective	4
	Two Restricted Electives	8
	One course in HU/SS Electives	4
Prerequisite and Major Courses		
MG 2004	Management of Information Tech. & Systems	4
MG 2014	Operations Management	4
MG 3204	Introduction to Finance	4
MG 3024	Management of Data Communications & Networking	4
MG 3002	Project Management	2
PL 4052	Business Ethics	2
MG 3404	Innovation Management	4
MG 3304	Introduction to Supply Chain Management	4
MG 4004	Management Strategy in Technology Sectors	4
MG 4404	Entrepreneurship	4
MG 4504	Global Perspectives on Technology Management	4
MG 4014	Introduction to E-Business	4
MG 4204	Management Science	4
Total Credits needed at Polytechnic		70-74

* CS 1114 must be taken at Polytechnic if students did not receive credit for it by taking CS 101 at Queensborough.