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ARTICULATION AGREEMENT
BETWEEN
ORANGE COUNTY COMMUNITY COLLEGE
AND
CLARKSON COLLEGE



Eugene E. Kaczka
Dean
The School of Management

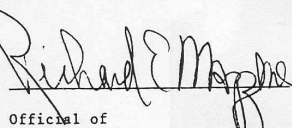
MEMORANDUM OF UNDERSTANDING
(Undergraduate Program)

The enclosed document, "The 2 + 2 Undergraduate Program at Clarkson," outlines in broad terms a plan which provides students of Orange County Community College an opportunity to obtain the BS degree in management at Clarkson College. This document is subject to change. An abridged version (enclosed) may be suitable for publication in the college catalog. The complete document may be circulated to all academic advisors and to all students inquiring about the program.


Clarkson will attempt to notify students of their admission as early as possible. The key factor affecting our decision is the demonstrated quality of the student's academic work relative to the minimum admission standard. Similarly, a decision concerning financial aid will be given as soon as possible.

A review of this agreement will be done on an annual basis. This communication, combined with the enclosed document, "2 + 2 Undergraduate Program at Clarkson," constitute the details of an agreement between Orange County Community College and the School of Management at Clarkson College.

Approved


Official of
Orange County Community College
School of Business

Approved


Official of Clarkson College
School of Management

Date

August 30, 1983

Date

Oct 17, 1983

SCHOOL OF MANAGEMENT
CLARKSON COLLEGE
DETAILS OF THE MEMORANDUM OF UNDERSTANDING
(Undergraduate Program)

The 2 + 2 Plan

Clarkson has established an articulation agreement with Orange County Community College, to allow students to plan their undergraduate programs so that they include courses which may be transferred to the School of Management. These courses include material normally known as the Common Body of Knowledge (CBK) by the AACSB. The School of Management of Clarkson College has reviewed these courses and consulted with the faculty of Orange County Community College about their content in agreeing to accept these courses as CBK equivalents. Thus, the student is relieved of the usual uncertainty which exists in attempting to transfer credit to a four-year program.

A single faculty member or administrative officer at Orange County Community College should serve as liaison with the Director of Undergraduate Programs, School of Management, Clarkson College. The person should be responsible for advising or coordinating the advising of prospective candidates as well as being the principal communication link between the Clarkson College School of Management and Orange County Community College. By this communication, the School of Management at Clarkson is initially establishing standards for transfer admissions.

ADMISSIONS POLICIES

The following policies prevail when transcripts are evaluated for transfer credit:

1. Credit is given for all courses in which a grade of C or better has been attained--unless a course is not considered to be equivalent to the college level work taught in Clarkson's professional school. Generally, this means that most course credits are accepted (for the list of acceptable courses, please read paragraph entitled, "The 2+2 Plan.") except for a few subjects such as business math, typewriting, and certain vocational-type courses. Very few courses of this kind appear on transcripts of students applying for transfer, however.
2. Credit is allowed toward fulfilling the requirement of 48 hours in arts and sciences for all courses in literature, economics, history, sociology, psychology, political science, communication, mathematics, or science. The only limitation on courses in this group is that 30 hours be distributed in the following manner: 6 hours of calculus, 6 hours of science, 6 hours of humanities (art, literature, language, etc.), 9 hours in the social sciences (economics, history, sociology, psychology, political science and 3 hours in either humanities or social sciences.

3. Credit is also allowed for courses which will fulfill a portion of the 48 credit hour requirement in business administration. Courses such as accounting principles, principles of economics, statistics, computer science, or business law may be used to satisfy the School of Management requirements. In addition, credit may be awarded for courses in intermediate accounting, principles of marketing, principles of management, corporation finance and operations management provided the student passes a sequential upper level division course in the same subject at Clarkson. The curriculum consists of:
 - a. If not taken previously, Computer Science I, Accounting I and II, Law I, and Statistics I. (15 hours)
 - b. Principles of Marketing, Principles of Management, Corporation Finance, and Operations/Production Management, or if previously completed, an advanced course in each of these areas. (12 hours)
 - c. All transfer students are required to take Organizational Policy. (3 hours)
 - d. A 15 hour concentration in some area of accounting, finance, economics, management, marketing, small business, or public administration. These courses must be taken at Clarkson.
 - e. An elective course. (3 hours)
4. In addition, all students are required to complete 21 hours of free electives, one course in the School of Engineering from a designated list, and to pass the writing proficiency examination.

SCHOOL OF MANAGEMENT
CLARKSON COLLEGE
MEMORANDUM OF UNDERSTANDING
ABRIDGED VERSION OF DETAILS

The 2 + 2 Plan

Clarkson has established an articulation agreement with Orange County Community College, to allow students to plan their undergraduate programs so that they include courses which may be transferred to the School of Management.

The articulation agreement insures (within limits of available space) admission to the Clarkson four-year programs to students of cooperating institutions who meet the prescribed admission standards.

The 2 + 2 Plan offers the student of Orange County Community College an opportunity to plan his or her academic program carefully and take advantage of the total educational experience afforded by full-time study for the BS degree with a minimum of additional expense and time.

The following table indicates the courses available at Orange County Community College which have been approved for transfer credit.

LIST OF PROGRAMS

ORANGE COUNTY COMMUNITY COLLEGE

ACCOUNTING

<u>First Semester</u>	<u>Hrs.</u>	<u>Second Semester</u>	<u>Hrs.</u>
11101 Fresh. Eng. I	3	11102 Fresh. Eng. II	3
38205 Calculus I	3	38206 Calculus II	3
55110 Intro. to Business	3	55120 Amer. Bus. Sys.	3
55131 Acct. Prin. I	3	55132 Acct. Prin. II	3
<u>Third Semester</u>		<u>Fourth Semester</u>	
2.... Any Social Science	3	55222 Bus. Law II	3
55122 Mktg OR		55232 Inter. Acct. II	3
55130 Retail Mgmt. I	3	38112 Intro to Stat.	3
55150 Data Processing	3	Liberal Arts Elective	3
55231 Inter. Acct. I	3	Any Social Science	3
55221 Business Law I	3		

ORANGE COUNTY COMMUNITY COLLEGE (con't)

DATA PROCESSING

<u>First Semester</u>		<u>Second Semester</u>	
	Hrs.		Hrs.
11101 Fresh. Eng. I	3	11102 Fresh. Eng. II	3
38205 Calculus I	3	38206 Calculus II	3
55110 Intro. to Business	3	55120 Amer. Bus. Sys.	3
55131 Acct. Prin. I	3	55132 Acct. Prin. II	3
55150 Data Processing	3	55168 COBOL Prog. I	3
<u>Third Semester</u>		<u>Fourth Semester</u>	
2.... Any Social Science	3	2.... Any Social Science	3
55162 FORTRAN or 55170 RPG2	3	55160 Assem. Prog.	3
55169 COBOL Prog. II	3	55164 Field Proj. in DP OR	3
55... Business Elective	3	55165 Data Comm. Electives	6

BANKING

<u>First Semester</u>		<u>Second Semester</u>	
	Hrs.		Hrs.
11101 Freshmen English I	3	11102 Freshmen English II	3
25110 Psy. of Per. Dev. or		21201 Macro-economics	3
25111 General Psy. I	3	55131 Acct. I	3
38205 Calculus I	3	55182 Credit Admin.	3
55181 Prin. of Bank Oper.	3	55221 Business Law I	3
<u>Third Semester</u>		<u>Fourth Semester</u>	
38205 Calculus I	3	21210 Money and Banking	3
55122 Marketing	3	38206 Calculus II	3
55132 Acct. II	3	55202 Bus. Communications	3
55281 Law and Banking	3	55246 Personal Mgmt.	3
55283 Installment Credit	3	55282 Analyzing Finan. State.	3

BUSINESS MANAGEMENT

<u>First Semester</u>		<u>Second Semester</u>	
	Hrs.		Hrs.
11101 Freshmen English I	3	11102 Freshmen English II	3
2.... Any Social Science	3	2.... Any Social Science	3
38205 Calculus I	3	38206 Calculus II	3
55110 Intro. to Bus.	3	55120 Amer. Bus. Sys.	3
		55122 Prin. of Marketing	3
<u>Third Semester</u>		<u>Fourth Semester</u>	
55202 Business Comm.	3	55132 Acct. Prin. II	3
55131 Acct. Prin. I	3	55150 Data Proc.	3
55221 Business Law I	3	55216 Prin. of Mgmt.	3
55242 Small Bus. Mgmt.	3	55222 Business Law II	3
55246 Personnel Mgmt.	3	Elective	3

REVISED

Date: January 30, 1986

CLARKSON UNIVERSITY
SCHOOL OF MANAGEMENT

Courses Accepted for Transfer

Clarkson Requirement

Orange County
Community College

Calculus: MA101/131	38205
MA102/132	38206
Great Ideas in W. Culture: LS195	11203
LS196	11204
Economics: Micro EC150	21202
Macro EC151	21201
Elective: EC _____	21210 (5000)
Science:	BIO.,CHEM.,PHY.,PHYS.SCI.
Technical Communications: TC/HU _____	11140, 55202
Technological perspective: (Engineering) _____	ENG. SCI.
Accounting I: AC201	55131
II: AC202	55132
Law and Society: LW270	55221
Statistics I: MG284	38112
Computers for business: IS110	55150
Humanities:	ENG.,ART,MUSIC,FOR.LANG., PHIL.,RELIGION
Social Science:	SOC. & BEHAVIORAL SCIENCE
Arts and Science/General Education:	HUM.,MATH.,SPEECH,THEATRE, SCIENCE, SOCIAL SCIENCE
Other: MG 101	55110
<u>By validation (validating course):</u>	
Finance: FN361 (FN462/464/467)	55250
Production: MG331 (MG346)	NONE
Management: MG386 (MG452/453)	55216
Marketing: MK320 (any MK _____)	55122
Intermediate I: AC303 (AC411/486)	55231
Intermediate II: AC304 (AC411/486)	55232
Managerial/Cost: AC305 (AC401)	55233
Cost II: Elective credit in AC for second course	NONE

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ADDITIONAL INFORMATION OF INTEREST

1. The undergraduate degree at Clarkson consists of 120 semester hours of study at the undergraduate level.
2. The undergraduate curriculum at Clarkson achieves the following objectives:
 - a. Allows maximum transfer credit from two-year institutions so that most students can complete the four-year degree in two additional years.
 - b. Offers a flexible, multiple-major curriculum that gives students the opportunity to prepare for a career in an area of their strongest interest.
3. After two years at a community college or ATC, the typical transfer student has earned enough credits to transfer approximately 60 semester credit hours. This leaves about 60 hours to complete, with 30 to 48 of them in management, a few hours in arts and sciences and the balance as electives.

A maximum of 66 hours of transfer credit can be accepted. Thus, all students must complete the School of Management requirements with at least 54 credit hours in the School of Management in residence at Clarkson.



Eugene E. Kaczka
Dean
The School of Management

MEMORANDUM OF UNDERSTANDING

ADDENDUM

Marketing Management and Sales

<u>First Semester</u>			<u>Second Semester</u>		
		<u>Credits</u>			<u>Credits</u>
11101	Fresh. English I	3	11102	Fresh. English II	3
2----	Social Science	3	2----	Social Science	3
	Science	3	38206	Calculus II	3
38205	Calculus I	3	55120	Amer. Bus. Sys.	3
55110	Intro. to Business	3	55122	Prin. of Marketing	3
<u>Third Semester</u>			<u>Fourth Semester</u>		
55131	Accounting I	3	55150	Data Processing	3
55221	Business Law I	3	55123	Prob. in Marketing	3
55116	Salesmanship	3	55115	Advertising	3
55202	Bus. Communication	3	55----	Business Elective	3
55235	Marketing Management	3	-----	Liberal Arts Elective	3

Retail Business Management

<u>First Semester</u>			<u>Second Semester</u>		
		<u>Credits</u>			<u>Credits</u>
11101	Fresh. English I	3	11102	Fresh. English II	3
	Science	3	2----	Social Science	3
38205	Calculus I	3	55131	Prin. of Accounting	3
55110	Intro. to Business	3	55230	Retail Management	4
55130	Prin. of Retailing	3	55----	Elective Bus. Course	3
<u>Third Semester</u>			<u>Fourth Semester</u>		
2----	Social Science	3	38206	Calculus II	3
55120	Amer. Bus. Sys.	3	55221	Business Law I	3
55150	Data Processing	3		Liberal Arts Elective	3
55----	Elective Bus. Course	3	55260	Coop. Education	6
55246	Personnel Management	3			

Approved Bernard Sallach *as V.P.*
Official of
Orange County Community College
~~School of Business~~

Approved E. E. Kaczka
Official of Clarkson College
School of Management

Date 1/25/84

Date 1/16/84