

# PEPPERDINE UNIVERSITY

## Graziadio School of Business and Management

### Coastline Community College **2012-2013** Course Transfer Agreement (CTA)

To access the Coastline Community College online course catalog(s) please visit:  
<http://www.coastline.edu/schedule/>

To transfer to the Graziadio School of Business and Management’s Bachelor of Science in Management (BSM) program, a student must have earned an acceptable grade point average on 68 or more transferable semester units from a regionally accredited college or university. Students should have prior or current work experience in order to relate to the other students and the material covered in the courses. Final decision of transferable courses will be made by Program Office representatives at the Graziadio School of Business and Management.

*Pepperdine will determine if transferrable courses fall under General Education or Elective Categories.*

#### Area 1: English Composition

**English Composition (1 course-3 units)** *Must be completed with a grade of “C” or better prior to application for admission to the BSM Program.*

Acceptable categories for transferrable courses include: Freshman English or Composition, College Composition, English Rhetoric, Composition and Literature, Expository Writing, and English Expression.

Unacceptable courses: Basic Grammar, English as a Second Language, Business English, and English Fundamentals.

Acceptable CLEP tests: Freshman College Composition, and English Composition with Essay.

PEPPERDINE UNIVERSITY GSBM (BSM)	IGETC	CSU
English: C100	English: C101, C102	English: C100

## Area 2: Mathematics

### Mathematics (1 course-3 units)

**College Algebra or above must be completed with a grade of "C" or better prior to application for admission to the BSM Program.**

**Acceptable categories for transferrable courses include: College Algebra, Trigonometry, Calculus, Geometry, and Statistics.**

**Acceptable CLEP tests: Calculus with Elementary Functions, College Algebra, College Algebra-Trigonometry, and Trigonometry.**

**Acceptable DANTES tests: Fundamentals of College Algebra, and Principles of Statistics.**

PEPPERDINE UNIVERSITY GSBM (BSM)	IGETC	CSU
<b>Math:</b> C115, C120, C140, C150, C160, C170, C180, C185, C280, C285	<b>Math:</b> C115, C140, C150, C160, C170, C180, C185, C280, C285	<b>Math:</b> C115, C140, C150, C160, C170, C180, C185, C280, C285

## Area 3 : Humanities and Fine Arts

### Humanities and Fine Arts (3 courses-9 units)

**Acceptable categories for transferrable courses include: Art, Drama, English, History, Literature, Music, Philosophy, Religion, Speech, Stage Management, Communication, Photography, Journalism, Foreign Language, and Theater Arts.**

**Acceptable CLEP tests: Western Civilization I, Western Civilization II, American Literature, English Literature, Analyzing and Interpreting Literature, College Level French Language, College Level German Language, College Level Spanish Language, History of the U.S. I, and History of the U.S. II.**

**Acceptable DANTES tests: Art of the Western World, Ethics in America or (SF 474 Ethics in America Essay), Introduction to World Religions, and Principles of Public Speaking.**

PEPPERDINE UNIVERSITY GSBM (BSM)	IGETC	CSU
<b><u>Arts:</u></b> <b>Art:</b> C100-C110, C111A, C111B, C120, C120A&B, C122, C128, C129, C135, C136, C137, C150A, C150B, C214, C226, C261, C262, C262, C262	<b><u>Arts:</u></b> <b>Art:</b> C100, C101, C102, C103, C104, C105, C109, C261, C262 <b>Music:</b> C100, C139, C143 <b>Theater Arts:</b> C100, C101	<b><u>Arts:</u></b> <b>Art:</b> C100, C101, C102, C103, C104, C105, C109, C120, C122, C129, C135, C137, C214, C261, C262, C265; <b>Music:</b> C100, C103, C139, C143

<p><b>Music:</b> C100, C101, C102, C103, C104, C105, C106, C151, C152</p> <p><b>Theater Arts:</b> C100, C106, C107, C120</p> <p><b><u>Humanities:</u></b></p> <p><b>American Sign Language:</b> C110, C111</p> <p><b>Arabic:</b> All courses except C190</p> <p><b>Chinese:</b> All courses except C190</p> <p><b>Communications:</b> C100</p> <p><b>English:</b> C102, C140, C143, C144, C145, C146, C150, C155, C164, C180, C290, C295</p> <p><b>French:</b> C144, C180, C180A, C180B, C183, C185, C185A&amp;B, C260, C261, C280, C280A&amp;B, C285</p> <p><b>German:</b> C180, C180A, C180B, C203, C204</p> <p><b>Greek:</b> C180A, C180B</p> <p><b>Hebrew:</b> C180A, C180B, C203</p> <p><b>Humanities:</b> C100, C110, C130</p> <p><b>Italian:</b> C180, C180A, C180B, C185 C185A, C185B</p> <p><b>Japanese:</b> C180, C180A, C180B, C185, C185A, C185B</p> <p><b>Korean:</b> C180, C180A, C180B, C185, C185A, C185B</p> <p><b>Latin:</b> C280, C285</p> <p><b>Persian:</b> 180A, 180B</p> <p><b>Philosophy:</b> C100, C112, C113, C115, C117, C120, C140</p> <p><b>Religious Studies:</b> C105, C106, C110, C180</p> <p><b>Russian:</b> C180, C180A, C180B</p> <p><b>Spanish:</b> C180, C180A, C180B, C183, C185, C185A, C185B, C260, C260A, C260B, C265, C265A, C265B, C280, C280A, C280B, C285, C285A, C285B</p> <p><b>Speech: C 100, C101, C110</b></p> <p><b>Vietnamese:</b> C180, C180A, C180B, C185, C185A, C185B, C260, C280, C280A, C280B, C285</p>	<p><b><u>Humanities:</u></b></p> <p><b>Arabic:</b> C185</p> <p><b>Chinese:</b> C185, C280, C285</p> <p><b>English:</b> C140, C144, C145, C150, C155, C181, C270, C275, C296, C297</p> <p><b>French:</b> C185, C285</p> <p><b>History:</b> C121, C122, C124, C128, C132, C135, C155, C161, C162, C170, C175, C180, C185</p> <p><b>Humanities:</b> C100, C110, C135</p> <p><b>Italian:</b> C185, C280, C285</p> <p><b>Philosophy:</b> C100, C113, C120</p> <p><b>Spanish:</b> C165, C185, C280, C285</p> <p><b>Theater:</b> C101</p> <p><b>Vietnamese:</b> C185, C280, C285</p>	<p><b>Theatre Arts:</b> C100, C101</p> <p><b><u>Humanities:</u></b></p> <p><b>American Sign Language:</b> C185</p> <p><b>English:</b> C111, C140, C143, C144, C145, C146, C150, C155, C181, C270, C275, C296, C297</p> <p><b>Foreign Language: (any foreign language)</b> C144, C160, C160A, C160B, C165, C165A, C165B, C180, C180A, C180B, C185, C260, C280, C280A, C280B, C 285,</p> <p><b>History:</b> C121, C132, C135, C155, C161, C162, C170, C175, C180, C185,</p> <p><b>Humanities:</b> C100, C110, C135</p> <p><b>Philosophy:</b> C100, C113, C120,</p> <p><b>Theater Arts:</b> C101</p>

## Area 4: Social Science

### Social Science (4 courses-12 units)

One course for 3 semester units **MUST** be in (US History or American Government)

*\*The courses italicized below on page 3 meet the US History or American Government requirement.*

**Acceptable categories for transferrable courses include:** Cultural Anthropology, Psychology, History, Political Science, Cultural Geography, Archaeology, Economics, American Institutions, Sociology, and Health Education.

**Acceptable CLEP tests:** American Government, Introductory Sociology, Western Civilization I, Western Civilization II, Introductory Psychology, Principles of Macro Economics, Principles of Micro Economics, Human Growth and Development, History of the U.S. I and History of the U.S. II.

**Acceptable DANTES tests:** Contemporary Western Europe: 1946-1990, An Introduction to the Modern Middle East, Human/Cultural Geography, Rise and Fall of the Soviet Union, A History of the Vietnam War, The Civil War and Reconstruction, Lifespan Developmental Psychology, and General Anthropology

**Please Note:**

One course for 3 semester units **MUST** be in (US History or American Government)

*\*The courses italicized and highlighted meet the US History or American Government requirement.*

The additional nine units (3 courses) for area 4 may be taken from the remaining courses listed above (History & Political Science) or taken from the courses listed in this section.

PEPPERDINE UNIVERSITY GSBM (BSM)	IGETC	CSU
<p><i>History: C170, C175</i>  <i>Political Science: C180 (Formerly Political Science C100)</i>                      Anthropology: C100, C120, C150                      Communications: C100                      Ecology: C100                      Economics: C100, C180, C185                      Geography: C050, C100, C150, C185                      History: C108, C115, C120, C122, C124, C125, C128, C130, C140, C150, C155, C160, C165, C180, C185                      Management And Supervision: C102                      Political Science: C110, C120, C130, C140                      Psychology: C100, C115, C118, C120, C148, C170, C250, C260, C280                      Sociology: C100, C110, C120, C130</p>	<p><b>Anthropology</b> : C100,C120, C150, C185  <b>Economics:</b> C110, C170,C175  <b>Ethnic Studies/History:</b> C122, C124, C125, C128, C146, C155  <b>Gender Studies/History:</b> C121  <b>Geography:</b> C100, C180, C185  <b>History:</b> C115, C132, C135, C146, C150, C161,C162, <b>C170, C175</b>, C180, C185  <b>Interdisciplinary Social Science/Mass Communications:</b> C100,C150  <b>Political Science:</b> C101, C140, <b>C180</b>,C185  <b>Psychology:</b> C100, C116, C118, C165, C170,C250, C255, C260, C280</p>	<p><b>Sociology:</b> C100, C110, C120  <b>Anthropology:</b> C100, C120, C150  <b>Economics:</b> C110, C170, C175,  <b>Ethnic Studies/History:</b> C122, C124, C128, C155  <b>Gender Studies/History:</b> C121  <b>Geography:</b> C100, C180, C185  <b>History:</b> C115, C132, C135, C146, C161, C162, <b>C170, C175</b>, C180, C185  <b>Interdisciplinary Social or Behavioral Science/ Mass Communications:</b> C100  <b>Political Science:</b> C101, C120, C140, <b>C180</b>, C185  <b>Psychology:</b> C100, C116, C118, C165, C170, C250,</p>

<b>Area 4 Continued...</b>	<b>Sociology:</b> C100, C110, C120, C130	C255, C260, C280
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### Area 5: Natural Science

#### Natural Science (1 course-3 units) Lab not required

**Acceptable categories for transferrable courses include:** General Biology, General Chemistry, Physics, Physical Geography, Physical Anthropology, Marine Science, Oceanography, Ecology, Geology, Earth Science, Microbiology, Physiology, Botany, Zoology, Anatomy, Astronomy, Meteorology, and Nutrition.

**Unacceptable course:** Health.

**Acceptable CLEP tests:** General Biology, and General Chemistry.

**Acceptable DANTES tests:** Astronomy, Environment and Humanity: (The Race to Save the Planet), Principles of Physical Science I, and Physical Geography.

PEPPERDINE UNIVERSITY GSBM (BSM)	IGETC	CSU
<b>Astronomy:</b> C100, C100L <b>Biology:</b> C100, C101, C105, C110, C120, C125, C170, C175, C210 <b>Chemistry:</b> C100, C105, C110, C130, C180, C180L, C185, C185L <b>Ecology:</b> C105 <b>Environmental Studies:</b> C100 <b>Geography:</b> C180 <b>Geology:</b> C100, C110, C130, C140, C141 <b>Marine Science:</b> C100, C100L, C105 <b>Physics:</b> C110, C120, C125, C185	<b>Physical Science:</b> <b>Anthropology :</b> C185 <b>Astronomy:</b> C100, C100L*+, C101, C102, C103 <b>Chemistry:</b> C110*+,C130*+, C180, C180L+, C185, C185L+, C220, C220L+ <b>Ecology:</b> C105 <b>Geography:</b> C180 <b>Geology:</b> C105, C115, C140, C141+ <b>Physics:</b> C110*, C110L <b>Biological Sciences:</b> <b>Biology:</b> C100, C100L*+, C210+, C220*+, C221*+, C225*+, 283 <b>Marine Science:</b> C100, C105+	<b>Physical Science:</b> <b>Astronomy:</b> C100, C101, C102, C103 <b>Chemistry:</b> C100, C105, C110, C130, C180, C185, C220, <b>Geology:</b> C105, C115, C140, <b>Physics:</b> C110, C120, C125, C185 <b>Life Science:</b> <b>Anthropology:</b> C185 <b>Biology:</b> C100L, C120, C210, C220,C221, C225, C283 <b>Ecology:</b> C100 <b>Marine Science:</b> C100, C105 <b>Laboratory Activity:</b> <b>Astronomy:</b> C100L* <b>Biology:</b> C100L, C210, C220, C225 <b>Chemistry:</b> C110, C130, C180L, C185L, C220L <b>Geology:</b> C141, <b>Marine Science:</b> C100L, C105, <b>Physics:</b> C110L,C120, C125, C185 <i>*Must be taken prior to or concurrently with Astronomy C100</i>

## Area 6: Additional General Education

**Additional General Education (15 units)** of courses are needed to satisfy the minimum 45-unit GE requirement. The Additional GE (15 units) may be drawn from any of the subject areas outlined above (Areas 1-5).

In addition to the areas outlined above, courses may also be taken in any of the subject areas listed below in (Area 6).

**Note:** \*Unit limits apply to some categories.

<b>PEPPERDINE UNIVERSITY GSBM (BSM)</b>	<p><b>General Education Courses:</b></p> <p>*Art (<b>Maximum of 6 units taken from this area</b>): C110A, C110B, C117, C121, C122A, C122B, C123, C124, C126, C127, C130, C131, C132, C133, C134, C147, C148, C149, C160, C175, C190, C194, C203, C205, C206, C215, C221, C222A, C222B, C223, C224, C224B, C228, C229, C230, C231, C232, C233, C234, C235, C236, C237, C238, C239, C240, C250A, C250B</p> <p><b>Business Computing:</b> C100</p> <p><b>CIS:</b> C100, C111</p> <p>*Dance (<b>Maximum of 6 units taken from this area</b>): C101, C102, C105, C106, C107, C108, C110, C111, C113, C114, C116, C120, C124, C125, C126, C130, C133, C140, C141, C150, C155, C160, C162, C165, C256, C257, C258, C259, C260</p> <p><b>English:</b> C108, C136</p> <p><b>Foods and Nutrition:</b> C170, C175</p> <p><b>Gerontology:</b> C120, C140</p> <p><b>Health Education:</b> C100, C175</p> <p><b>Mathematics:</b> C020, C104, C105</p> <p>*Music (<b>Maximum of 6 units taken from this area</b>): C110, C111, C120A, C120B, C130, C131, C132</p> <p><b>Photography:</b> C100, C102</p> <p><b>Physical Education:</b> C101, C102, C190, C190L</p> <p>*Physical Education (G2 category) (<b>Maximum of 4 units from this area</b>): Any course listed C100 or above in this area</p> <p><b>Psychology:</b> C130, C152, C153, C154, C155, C159, C160</p>
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## Area 7: Electives

**Electives (23 units)** are required in order to bring the total of incoming transferrable courses to 68 units. These elective units can be in any area of study from a regionally accredited institution.

*Note: Students are encouraged to take courses from any business-related area to enhance their preparation for the Graziadio School's BSM program.*

The Electives (23 units) may be drawn from any subject areas outlined above (Areas 1-6).

In addition to the areas outlined above, courses may also be taken in any of the subject areas listed below in (Area 7).

<p><b>PEPPERDINE UNIVERSITY GSBM (BSM)</b></p>	<p><b><u>Elective Courses:</u></b>  <b>Accounting:</b> C100, C101, C102, C103, C104, C106, C107, C112, C113, C114, C281-C284  <b>Arabic:</b> C182, C190  <b>Art:</b> C107, C108, C125, C138, C139, C161, C180, C193, C202, C207, C209, C210, C211, C212, 220, C225, C242, C280, C282, C283  <b>Audio Video:</b> C100  <b>Biology:</b> C001, C104, C200  <b>Biotech:</b> C100, C105, C110  <b>Building Codes:</b> C250, C290, C281-C284, C300-C308, C311, C112, C316,  <b>Business:</b> C100, C101, C110, C120, C130, C150, C170, C180, C222, C281-C284, C370  <b>Business Computing:</b> C050, C103, C104, C107A, C107B, C108, C109, C112, C115, C120, C121, C123, C124, C145, C147D, C148D, C148G, C150, C160, C161, C162, C163, C166, C169, C170, C171, C171B, C171C, C173, C174A, C174B, C175, C176, C180, C181, C185, C194, C197, C198, C198, C200, C201, C202, C204, C205, C281-C284, C300L, C306  <b>Chinese:</b> C058, C182, C190  <b>Clothing and Textiles:</b> C300, C301, C302  <b>CIS:</b> C110, C150  <b>Computer Services Technology:</b> C102, C103, C105, C109, C110, C112, C114-C120, C122, C123, C124, C126, C128, C131, C134, C138, C148, C149-C153, C155, C160-C165, C165, C167-C179, C181, C191, C195-C197, C201-C208, C213, C215, C217, C218, C219, C230, C232, C237, C238, C240, C244, C245, C246, C247, C248, C252, C253, C254, C260, C271, C281-C284, C307, C310, C311, C390L  <b>Counseling:</b> C100, C101, C105, C120  <b>Customer Service:</b> C010, C015, C020, C025, C030, C035, C040, C045, C050, C055  <b>Dance:</b> C112, C122  <b>Digital Graphics:</b> C110, C111, C112, C115, C115B, C116A,</p>
<p>The additional 23 semester units of course work from Areas 1-6 above can be taken to fulfill the Electives unit requirement.</p> <p><i>The units listed to the right of this column can also be taken to fulfill the Electives unit requirement.</i></p> <p><i>Note: Students are encouraged to take courses from any business related area to enhance their preparation for the BSM program.</i></p>	

**Area 7: Electives continued...**

C116B, C116C, C116-1, C118A, C118B, C119B, C120, C121, C122, C123, C125, C130, C131, C149, C165, C166A, C166B, C166C, C166E, C166F

**Law:** C175, C176, C177, C178

**Education:** C099, C100, C101-C108, C110, C120-C122, C180, C200

**Electrical Maintenance:** C182-C284, C300-C305, C100, C110, C120, C130

**English:** C099, C103, C133, C135

**English As A Second Language:** C132, C134, C136, C142, C144, C152, C154, C156, C408

**Escrow:** C300

**Foods and Nutrition:** C176

**French:** C058, C060, C061, C182, C184, C186, C190, C191, C196, C197, C198, C290, C291

**Geography:** C109, C125, C131, C132, C133, C134, C135, C136, C137, C138, C139

**Geology:** C125

**German:** C108

**Gerontology:** C105, C121A, C121B, C122A, C122B, C123, C124, C130, C190-C195, C200, C273, C281-C284

**Health Education:** C110, C120

**Hebrew:** C108, C190

**Human Services:** C100, C101, C102, C103, C104, C115, C272, C273

**Informatics:** C102, C111, C113, C115, C121, C131, C132, C141, C142, C143, C144

**ICS: Information and Computer Sciences:** C123, C141

**Italian:** C182, C186, C190, C195

**Japanese:** C182, C186, C190, C195, C399

**Korean:** C190

**Leadership:** C140, C145, C150, C155

**Library/Information Science:** C100, C108

**Management and Supervision:** C100, C101, C104, C120, C170, C283-C284

**Mathematics:** C010, C010A, C010B

**Music:** C115, C116, C140, C145, C148, C210

**Law:** C100, C105, C110, C115, C118, C120, C122, C127, C128, C130, C135, C142, C148, C150, C152, C155, C158, C160, C161, C164, C165, C170, C281-C284, C390

**Photography:** C105, C107, C110, C120, C121

**Physical Education:** C124

**Process Technology:** C110, C111, C112, C113, C114, C115, C116, C117, C281-C284

**Psychology:** C143, C144, C145, C146, C147, C149, C150, C151A, C151B, C156, C158, C161, C168, C172, C181, C182

**Real Estate:** C100, C105, C110, C118, C120, C125, C130, C135, C140, C160, C165, C175, C281-C284, C352, C356



**Area 7: Electives Continued...**

**Russian:** C182  
**Social Science:** C101, C115  
**Spanish:** C182, C184, C186, C190, C192, C196  
**Special Education:** C056, C120, C121, C130, C466  
**Supply Management:** C101, C102, C104, C204, C281-C284  
**Telecommunications & Technology:** C125, C128, C130, C132, C134, C136, C140  
**Theater Arts:** C150  
**Vietnamese:** C190

In addition, the following courses have been articulated so as to provide an option for student to **WAIVE UP TO 12 UNITS OF BSM COURSE WORK**, thus reducing the residential units to be taken at Pepperdine to 48 units. A minimum of four additional elective units are required for each four-unit course waived.

- Grade B or better in ACCTG A101 (4) and ACCTG A102 (4) to waive ACCT 472 Accounting (4)
- Grade B or better in ECON A180 (3) and ECON A185 (3) to waive ECNM 469 Managerial Economics (4)

**Note** that students who waive any of the above courses in the BSM program and who subsequently enroll in the MBAJ program will be required to complete the equivalent MBA core course

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**Additional Transfer Information:**

In addition to courses taken in any of the subject areas listed previously, Pepperdine's Graziadio School of Business and Management may accept credit in the following areas:

**CLEP or DANTES Examinations:**

The Graziadio School may **accept a maximum of 32 units from CLEP/DANTES tests**. Each acceptable subject examination **with a score of 50 or higher may earn 4 units of credit**. Note that each subject foreign language exam may earn up to 8 units. Up to 16 units may be used to meet general education requirements, provided the tests were subject examinations. No duplicate credit is given for CLEP or DANTES tests and course covering the same content.

**Extension Courses:**

A Pepperdine preadmission advisor will provide an unofficial evaluation of extension coursework.

**Assessment of Prior Learning (APL):**

A maximum of 30 semester units from a regionally accredited college may be submitted for elective unit transfer.

**Online Courses:**

Semester units may be submitted for transfer from a regionally accredited college.

**Military Experience:**

The following may be given as lower-division elective credit when the proper form is submitted:

Enlisted .....	6 units
Warrant Officer.....	9 units
Commissioned Officer.....	12 units

Credit may be given in no more than one of the above categories. Veterans are required to submit DD Form 214, and active-duty military personnel must submit DD Form 295.

**Military Service Schools:**

Credit may be granted for military schools and courses recommended for credit by the American Council on Education (ACE). Courses must be equivalent to Pepperdine University program offerings. Credit may be given when DD Form 214 or DD Form 295 is submitted.

***CTA Last updated: 7/2/2012***