

**Articulation Agreement
Between SUNY Cortland and
Jefferson Community College**

**Business Administration A.S. and
Bachelor of Science in Sport Management**

I. General Statement of Purpose:

This document establishes a formal transfer agreement between SUNY Cortland's Bachelor of Science in Sport Management program and Jefferson Community College's Associate of Science in Business Administration program.

II. Objectives:

- A. This program is designed to create a seamless transfer process for students from Jefferson Community College into SUNY Cortland.
- B. To attract highly qualified students to both colleges.

III. Eligibility/Admission Requirements:

- A. Jefferson Community College students must complete an Associate of Science degree in Business Administration before entrance into SUNY Cortland's Sport Management program.
- B. Jefferson Community College students must meet the academic requirements for admission including specific coursework as outlined in the attached proposal.
- C. Jefferson Community College students must complete a minimum of seven of the ten General Education Requirements. (The curricula outlined will satisfy 9 SUNY General Education Requirements.)
- D. Jefferson Community College students must complete the application process of SUNY Cortland.

IV. Benefits/Advantages:

- A. Junior status for degree and financial aid purposes.

- B. Guidelines for completion of program at SUNY Cortland and direct contact for advisement promote an easier transition for qualified students.
- C. Students receive waiver of the Cortland General Education Requirements (not SUNY GE Requirements).
- D. Eligibility to participate in internships and study abroad programs.
- E. Jefferson Community College students are eligible for transfer scholarships.
- F. Jefferson Community College students will be advised by a representative of the Sport Management Program.

V. Terms of Agreement:

- A. Admission requirement: An overall grade point average of 2.5 is required for admission to SUNY Cortland. It must be noted, however, that program admission standards may be significantly higher.
- B. The maximum number of credits that can be applied toward the Cortland degree is 64.
- C. Jefferson Community College students agree to provide a final transcript with their degree stated.
- D. This articulation agreement will be maintained on an annual basis through contact between department chairpersons.
- E. Each institution will be responsible for making this agreement viable and workable for interested students.
- F. Each institution may engage in publication and marketing of this agreement.
- G. SUNY Cortland and Jefferson Community College agree that future changes in the SUNY Cortland Sport Management Program will create necessary commensurate changes in this agreement.
- H. SUNY Cortland and Jefferson Community College agree to share all course related materials from common courses in the Sport Management program at SUNY Cortland and the Business Administration program at Jefferson Community College.
- I. Half of the credits in the major and a minimum of 45 hours of course work must be completed in residency at Cortland.

**Jefferson Community College A.S. in Business Administration
and the
State University of New York at Cortland B.S. Degree Program in Sport Management**

BUS ADMIN AS requirements	Jefferson CC Course	CR	Cortland Course Equivalent	CR
Business Req.	ACC 101 Accounting Principles I	4	MGT 254 Principles of Accounting I	3
	ACC 102 Accounting Principles II	4	MGT 255 Principles of Accounting II	3
	ECO 101 Macroeconomics	3	ECO 110 Macroeconomics	3
	ECO 102 Microeconomics	3	ECO 111 Microeconomics	3
	BUS 112 Intro to Business	3	LAS 1XX	3
	BUS 124 Principles of Marketing	3	MGT 253 Principles of Marketing	3
	BUS 131 Principles of Management	3	MGT 250 Principles of Management	3
	BUS 211 Business Law I	3	MGT 265 Business Law	3
L.A. & S. Req.	ENG 101 ^(GE 10)	3	CPN 101 Composition II	3
	ENG 102 ^(GE 7)	3	ENG 200 Introduction to Literature	3
	MTH 144 or MTH 174 ^(GE 1)	3	ECO 221 Economic Statistics	3
	MTH 155, 185 or higher ^(GE 1)	3-4	MAT 111, 115, or higher	3-4
	Humanities Electives: STA 151 Public Speaking Coursework to satisfy GE 8 or GE 9	6	COM 210 Fund. Of Public Speaking Art, Music or Language Course	6
	Social Science Elective: Intro to Psychology ^(GE 3)	3	PSY 101 General Psychology	3
	Science Electives: (at least one Lab Science is required) ^(GE 2)	6-8	Natural Science Coursework	6-8
L.A. or BUS electives	(Business Electives Include only: ACC, BUS, CIS 110 and ECO) – Students should take coursework to satisfy GE 4, 5 6 or 9* or: BUS 221 BUS 127 BUS 226 CIS 110 Intro to Computing	9	ECO 385 Human Resource Mgt. COM 320 Organizational Comm. MGT 2XX CAP 100 Computer Applications	9
Physical Education	PED Coursework	2	PED electives	2
Total credits		64- 67		62- 64

* A score of 85 or higher on the NYS Regents examinations in a foreign language meets the SUNY Foreign Language requirement (SGE 9)

Signatures:

Erik J. Bitterbaum
President
SUNY Cortland

Signature

Date

Joseph B. Olson
President
Jefferson Community College

Signature

Date

Elizabeth Davis-Russell
Provost & Vice President, Academic Affairs
SUNY Cortland

Signature

Date

Katherine F. Fenlon
Academic Dean
Jefferson Community College

Signature

Date

Roy H. Olsson Jr.
Dean, School of Professional Studies
SUNY Cortland

Signature

Date

Barry Jennison
Associate Dean for Business
Jefferson Community College

Signature

Date

John Cottone
Exercise Science and Sport Studies
SUNY Cortland

Signature

Date

Jeffrey Wiley
Director of Athletics/Physical Education
Jefferson Community College

Signature

Date