

AGREEMENT FOR ARTICULATION OF ACADEMIC PROGRAMS

Between

CLARKSON UNIVERSITY AND JEFFERSON COMMUNITY COLLEGE

The above institutions enter into a 2+2 agreement for the transfer of Jefferson Community College students into the School of Business programs at Clarkson University. Accreditation by AACSB ensures students and industry of the academic and professional integrity of Clarkson's School of Business and its graduates. This agreement is designed to help students select courses in their academic program that will transfer effectively and will allow students to complete the Bachelor of Science degree at Clarkson, in a business discipline, in two additional years of study.

OBJECTIVES OF THIS AGREEMENT

1. To attract qualified students to Jefferson Community College and Clarkson University.
2. To promote the efficient transition of transfer students from JCC into one of Clarkson's business programs (Business & Technology Management, e-Business, Financial Information & Analysis, Information Systems & Business Processes) with junior status and the possibility of baccalaureate graduation in four additional semesters of study.
3. To provide specific information and guidelines for transfer students.
4. To encourage academic coordination and cooperation, including curricular reviews, on-site visitations and joint academic advising for students attending JCC.

STIPULATIONS OF THIS AGREEMENT

1. This agreement will apply to JCC transfer students who have successfully completed (or on track to complete) the Associate of Science (A.S.) degree in Business Administration.
2. Upon application to Clarkson University, after three semesters, students with a minimum grade point average of 2.75 and two faculty recommendations will be accepted for admission.
3. Once students have completed their A.S. program in Business Administration at JCC, a final transfer credit evaluation will be completed at Clarkson. Students must have passed a minimum of 54 credit hours that are transferable in order to receive junior status at Clarkson.
4. Clarkson will only consider transfer of courses where the student scores a "C" or better.
5. It is recommended that students consult with the 2+2 Business Liaison at JCC, and the Director of Transfer Admission at Clarkson, to ensure proper course selection.

MUTUAL RESPONSIBILITIES

1. It is the responsibility of both institutions to inform the other if changes are made in the curriculum that may affect the transfer of students. This will be the responsibility of the two designated liaisons.

2. The JCC Business Liaison will be responsible for assisting the transfer applicant in compiling the required credentials for application, including the transfer application form, official transcripts, and recommendations.
3. Clarkson's Director of Transfer Admission will forward a letter of acceptance, a credit evaluation (including both credits accepted and credits remaining to complete the B.S. degree), and a financial aid package if applicable, upon review of the completed application.
4. Transfer students applying under this agreement are eligible for the same financial aid and housing considerations as other entering students.
5. As requested, Clarkson University will provide general information on the progress, and if available, post-graduate plans of JCC students who transferred to Clarkson.

ASSISTANCE PROVISIONS

1. JCC will incorporate a summary of this agreement into official publications.
2. JCC and Clarkson University both agree to encourage qualified students to participate in this program by providing advising, information, and other assistance necessary to ensure that an easy transition from JCC to Clarkson will occur.

REVIEW/REVISION PROVISIONS

1. Review of the contents of implementation of this agreement will occur whenever requested by either JCC or Clarkson University through the designated liaisons. Substantive changes in the courses or program of either institution will evoke review processes. Revisions must be mutually agreed upon, with one-year notice prior to termination of the agreement.

The Common First- and Second-Year Curriculum in the School of Business

JCC Curriculum

Clarkson Course Equivalent

Business Requirements:

ACC 101 Accounting Principles I	AC 201 Financial Accounting
ACC 102 Accounting Principles II	AC 205 Intro. to Acctg. Decision Analysis
ECO 101 Macroeconomics	EC 151 Macroeconomics
ECO 102 Microeconomics	EC 150 Microeconomics
BUS 112 Introduction to Business	SB 002 Business Elective
BUS 124 Principles of Marketing	MK 320 Principles of Marketing*
BUS 131 Principles of Management	SB 004 Business Elective
BUS 211: Business Law I	LW 270 Law and Society I

Liberal Arts Requirements:

ENG 101 Composition 2	LS 195 Great Ideas I
ENG 102 Composition & Literature	LS 196 Great Ideas II
MTH 174 Math Probability & Statistics	MA 282 Statistics
MTH 221 Calculus I	MA 131 Calculus I
Humanities Electives (6 credits): Any Art, Communications, English, French, German, Music, Philosophy, Political Science, Spanish, Speech (Language courses must be 200 level or higher – Intro language courses will transfer as Free Elective)	Required Humanities Electives
Social Science Electives (6 credits): Any Anthropology, Geography, History, Psychology, Sociology	Required Social Science Electives

Science Electives (6-8 credits):
Any Biology, Chemistry, Geology,
Physics, Science (one LAB science
Required)

Required Foundation Science Electives

Liberal Arts or Business Electives (12 credits):

BUS 203: Organizational Behavior (Suggested)

OS 286 Organizational Behavior

Liberal Arts (See Humanities and Social
Sciences above)

Appropriate Clarkson Equivalent

Business: Any ACC, BUS, ECO

Appropriate Clarkson Equivalent

Note: Students who are interested in Information Systems & Business Processes should take CIS 116 or CIS 130C at JCC to fulfill the CS 141 Intro to Computer Science requirement at Clarkson. However, these courses will not count toward your Business Administration A.S. degree at JCC.

* Validation required – student must take an upper level Marketing course at Clarkson University.

Final 5/24/04

Jefferson Community College Approval

Joseph B. Olson Date
President

Katherine F. Fenlon Date
Academic Dean

Barry P. Jennison Date
Associate Dean for Business
and Continuing Education

Rosanne N. Weir-LaPlante Date
Director of Admissions

Clarkson University Approval

Anthony G. Collins Date
President

Timothy F. Sugrue Date
Chair of Deans' Council

Suzanne Liberty Date
Vice President, Admission and
Alumni & Parent Relations

Patricia J. Bailey Date
Director, Transfer and International
Admission