

# ARTICULATION AGREEMENT

Anne Arundel Community College  
**Associate of Applied Science Degree: Business Management**

**and**

University of Baltimore  
**Bachelor of Science in Business Administration**  
(Specializations in Accounting, Computer Information Systems, Entrepreneurship, Finance,  
Management, Human Resources Management, International Business and Marketing)

Entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2007.  
(date) (month)

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Robert L. Bogomolny  
President  
University of Baltimore

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Martha A. Smith, Ph.D.  
President  
Anne Arundel Community College

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Dr. Wim Wiewel  
Provost and Senior Vice President  
for Academic Affairs  
University of Baltimore

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Andrew L. Meyer, Ed.D.  
Vice President for Learning  
Anne Arundel Community College

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Dr. Susan Zacur  
Dean, Merrick School of Business  
University of Baltimore

\_\_\_\_\_  
Kathleen Happ, Dean  
School of Business, Computing and Technical  
Studies  
Anne Arundel Community College

\_\_\_\_\_  
Shad Ewart, Director  
Business Administration and Management  
Anne Arundel Community College

This agreement is effective with new *UB* admits beginning in Fall 2007.

This agreement will be reviewed *biennially*

## **ARTICULATION AGREEMENT**

Anne Arundel Community College (hereafter referred to as AACC), a community college in Anne Arundel County, Maryland, and the University of Baltimore (hereafter referred to as UB), a public state university in Baltimore, Maryland and a member of the University System of Maryland, agree to offer an articulated program leading to the award of a Bachelor of Science in Business Administration (B.S.B.A). Students will have the option of choosing any specialization within the B.S.B.A degree program.

### **PURPOSE OF AGREEMENT**

This agreement is entered into in the interests of our students. The general purpose of this agreement is to make clear the terms of this articulation agreement. This agreement will allow for the efficient transfer of students between campuses, including transfer credit, admissions and financial aid/scholarship. It will provide opportunities for students beyond the classroom, serving as a basis for student involvement and faculty interaction. It will set expectations for administrators, faculty and staff at both institutions, and foster a working relationship between the parties. Finally, it will encourage students to continue their education for their own personal and professional development.

### **ADMINISTRATIVE PRINCIPLES**

The following general principles guide the operation of this Agreement:

1. The program is designed for graduates of the associate of applied science (AAS) degree in Business Management at AACC. A maximum of 63 credit hours from AACC will be allowed towards fulfillment of the one hundred twenty (120) credit hours required for baccalaureate completion.
2. In accordance with Code of Maryland Regulation, all courses meeting general education requirements at AACC will transfer to UB as general education. Other general education requirements will be met by using required or elective courses at UB as noted in this agreement.
3. The maximum number of credits that will be accepted by UB toward degree requirements from non-direct classroom instruction (including CLEP, AP, other nationally recognized standardized examination scores and other four-year institutions) is 30 credits. If the course is evaluated by AACC and applied to the Interactive Technologies degree, UB will accept the course automatically as a transfer course. If the credit is not on the AACC transcript, the student may submit the score report to be evaluated by UB and credit will be applied as determined by UB's evaluation. Credit awarded for experiential learning ("life experience") if awarded by AACC is recognized by, and is transferable to, UB. It is possible that not all transferable credit accepted by UB will be applicable to the degree.

4. Courses completed at another community college will count towards the total credits transferred into UB. Official transcripts from all previously attended institutions will also be required.
5. Once the associate of applied science degree is completed and the student has been admitted to UB, the student will be instructed to contact the appointed academic advisor and register for classes.
6. While AACC and UB do not presently have a dual admissions program, should one be agreed to, this agreement will not preclude students from participation and students may apply for and receive the benefits of dual-admission.
7. Students may complete the UB curriculum part-time or full-time, online or face-to-face, or in any combination thereof.
8. This articulation agreement becomes effective on the date set forth on the first page of this document. This agreement will be reviewed biennially, and appropriately marked as such.
9. AACC and UB agree to monitor the performance of this agreement and to revise it as necessary.
10. This agreement may be terminated by either party after adequate notice, defined as one semester or 6 months, at which time appropriate measures will be put into place regarding the continued transfer of students.
11. The office of record for academic agreements at the University of Baltimore is the Office of Community College Relations. The office of record for agreements at Anne Arundel Community College is the Office of the Vice President for Learning.

For admission to UB, the following apply:

1. Students must maintain a 2.0 cumulative grade point average in order to transfer at the 56-credit level or higher. Should students choose to transfer prior to completion of their associate of applied science degree, they will be responsible for meeting eligibility requirements.
2. In order to be eligible for admission, students must comply with all UB admissions requirements, including posted deadlines and appropriate documentation.
3. Should this articulation agreement concern a program with additional admissions requirements or prerequisite coursework, students must have met all standards prior to enrollment at UB.

4. Students who have satisfied the requirements of the articulation agreement will be given every consideration for financial assistance and will be eligible to compete for academic scholarships at UB.

### **APPENDICES**

As part of this agreement, the following have been included.

1. Course by course articulations, including satisfaction of general education requirements at both AACC and the University of Baltimore.
2. Upper division requirements, to be completed at the University of Baltimore.

These appendices can be changed on a routine basis, by mutual agreement, without the procedural process review or revision of the entire articulation agreement.

## APPENDIX I - COURSE ARTICULATIONS (Business Management, catalog 2006)

The following pages indicate the course-to-course equivalency, as agreed upon within the articulation agreements.

### Course to course articulation, including General Education

AACC Course	Credits	UB Equivalent	Explanation/Notes
BPA111	3	Lower Level Elective	
BPA142	3	Lower Level Elective	Completion of BPA172 and BPA142 will satisfy MGMT300.
BPA162	3	Lower Level Elective	
BPA211	3	ACCT201	
BPA212	3	ACCT202	
BPA232	3	OPRE330	A Student who takes BPA232 will be given credit for OPRE330.
BPA253	3	BULA151	
MAT121 OR 131 OR 151	3	MATH107	
MAT135	3	APST287	
ECO121 OR ECO211	3	ECON300	Satisfies the Social Science General Education Area
COM111 OR 116	3	CMAT303	Student will have the opportunity to take an additional 3 credit elective at UB.
PSY111 OR SOC111	3	Lower Level Elective	Satisfies the Social Science General Education Area
ENG111 OR ENG115*	3	Lower Level Elective	Satisfies the English Composition General Education Area
ENG112 OR ENG116*	3	Lower Level Elective	Satisfies the UB Literature Requirement
Science GER (Recommend lab science GER)	4	Lower Level Elective	Satisfies the Science General Education area
Business Elective (BPA172 is recommended)	9	Lower Level Elective	Completion of BPA172 and BPA142 will satisfy MGMT300.
CSI GER (Recommend CSI112 or CSI113)	3	Lower Level Elective	Satisfies the UB Computer Literacy Requirement
HEA GER	3	Lower Level Elective	
Elective	3	Lower Level Elective	
<b>TOTAL</b>	<b>64</b>		A maximum of 63 credits will transfer to UB.

\*Students who take ENG 121 will have satisfied the UB English Composition requirement, and will have an additional 3 credits of elective to pursue at AACC.

## APPENDIX II : UPPER DIVISION REQUIREMENTS (Business Administration, catalog 2006)

All transfer students will be required to take a minimum of 57 credits of upper division coursework at UB.

Completion of the Business Administration degree program at UB requires students to successfully complete the following course work:

Course Number	Course Title	Credit Hours	Explanation
<b>Upper Division General Education Core Requirements (6 Credits)</b>			
IDIS300	Ideas in Writing	3	
IDIS302	Ethical Issues in Business and Society	3	
<b>Business Core Requirements (27 Credits)</b>			
FIN331	Financial Management	3	
MGMT300	Human Resource Management	3	Satisfied by BPA172 and BPA142.
MGMT301	Organizational Behavior	3	
MGMT339	Production Management	3	
MGMT475	Business Policy	3	
MKTG301	Marketing Management	3	
OPRE315	Business Application of Decision Science	3	
OPRE330	Statistical Data Analysis	3	Satisfied by BPA232
MGMT302	Global Business Environment	3	
ECON305	Managerial Economics	3	
INSS300	Management Information Systems	3	
<b>Specialization Requirements (15 Credits)</b>			
Students may choose courses relating to their selected academic track.			
<b>Additional Required Courses (9 credits)</b>			
	Fine Arts	3	Satisfies the UB Graduation Requirement
	Biological and Physical Science	3	Satisfies the Science General Education Area
	Philosophy or History	3	Satisfies the UB Graduation Requirement
<b>Total to be taken at UB:</b>		<b>57</b>	