

# ARTICULATION AGREEMENT

Baltimore City Community College  
Associate of Science Degree in Business Administration

and

University of Baltimore  
Bachelor of Science in Real Estate and Economic Development

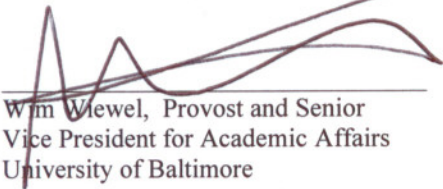
Entered into this 31 day of AUGUST, 2007.  
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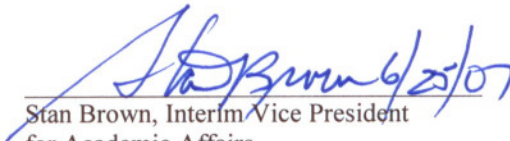
Robert L. Bogomolny, President  
University of Baltimore



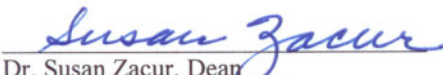
Dr. Carolane Williams, President  
Baltimore City Community College



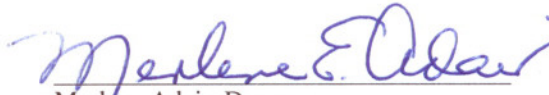
Wm Wewel, Provost and Senior  
Vice President for Academic Affairs  
University of Baltimore



Stan Brown, Interim Vice President  
for Academic Affairs  
Baltimore City Community College



Dr. Susan Zacur, Dean  
University of Baltimore



Merlene Adair, Dean  
Baltimore City Community College

This agreement is effective with new *UB* admits beginning in Fall, 2007.

This agreement will be reviewed *biennially*

## **ARTICULATION AGREEMENT**

Baltimore City Community College (hereafter referred to as BCCC), a community college in Baltimore City, Maryland, and the University of Baltimore (hereafter referred to as UB), a public state university in Baltimore, Maryland and a member of the University System of Maryland, agree to offer an articulated program leading to the award of a Bachelor of Science in Business Administration (B.S.).

### **PURPOSE OF AGREEMENT**

This agreement is entered into in the interests of our students. The general purpose of this agreement is to make clear the terms of this articulation agreement. This agreement will allow for the efficient transfer of students between campuses, including transfer credit, admissions and financial aid/scholarship. It will provide opportunities for students beyond the classroom, serving as a basis for student involvement and faculty interaction. It will set expectations for administrators, faculty and staff at both institutions, and foster a working relationship between the parties. Finally, it will encourage students to continue their education for their own personal and professional development.

### **ADMINISTRATIVE PRINCIPLES**

The following general principles guide the operation of this Agreement:

1. The program is designed for graduates of the associate degree in Business Administration at BCCC. A maximum of 63 credit hours from BCCC will be allowed towards fulfillment of the one hundred twenty (120) credit hours required for baccalaureate completion.
2. In accordance with Code of Maryland Regulation, all courses meeting general education requirements at BCCC will transfer to UB as general education. Other general education requirements will be met by using required or elective courses at UB as noted in this agreement.
3. The maximum number of credits that will be accepted by UB toward degree requirements from non-direct classroom instruction (including CLEP, AP, other nationally recognized standardized examination scores and other four-year institutions) is 30 credits. If the course is evaluated by BCCC and applied to the Business degree, UB will accept the course automatically as a transfer course. If the credit is not on the BCCC transcript, the student may submit the score report to be evaluated by UB and credit will be applied as determined by UB's evaluation. Credit awarded for experiential learning ("life experience") if awarded by BCCC is recognized by, and is transferable to, UB. It is possible that not all transferable credit accepted by UB will be applicable to the degree.
4. Courses completed at another community college will count towards the total credits transferred into UB. Official transcripts from all previously attended institutions will also be required.
5. Once the associate's degree is completed and the student has been admitted to UB, the student will be instructed to contact the appointed academic advisor and register for classes.

6. While BCCC and UB do not presently have a dual admissions program, should one be agreed to, this agreement will not preclude students from participation and students may apply for and receive the benefits of dual-admission.
7. Students may complete the UB curriculum part-time or full-time, online or face-to-face, or in any combination thereof.
8. This articulation agreement becomes effective on the date set forth on the first page of this document. This agreement will be reviewed biennially, and appropriately marked as such.
9. BCCC will provide potential student directory information, as defined in FERPA, to UB for matters of recruitment, marketing and data management. UB does not include address, phone or e-mail as directory information. Educational records maintained by each institution are subject to the Family Education Rights and Privacy Act (FERPA), and the regulations promulgated under it.
10. BCCC and UB agree to monitor the performance of this agreement and to revise it as necessary.
11. The agreement may be terminated by either party after adequate notice, defined as one semester or 6 months, at which time appropriate measures will be put into place regarding the continued transfer of students.
12. The office of record for program articulation agreements at the University of Baltimore is the Office of Community College Relations. The office of record at Baltimore City Community College is the Office of Articulation and Partnerships.

For admission to UB, the following apply:

1. Students must maintain a 2.0 cumulative grade point average in order to transfer at the 56-credit level or higher. Should students choose to transfer prior to completion of their associate's degree, they will be responsible for meeting eligibility requirements.
2. In order to be eligible for admission, students must comply with all UB admissions requirements, including posted deadlines and appropriate documentation.
3. Should this articulation agreement concern a program with additional admissions requirements or prerequisite coursework, students must have met all standards prior to enrollment at UB.
4. Students who have satisfied the requirements of the articulation agreement will be given every consideration for financial assistance and will be eligible to compete for academic scholarships at UB.

## **APPENDICIES**

As part of this agreement, the following have been included.

1. Course-by-course articulations, including satisfaction of general education requirements at both BCCC and the University of Baltimore.
2. Upper division requirements, to be completed at the University of Baltimore.

These appendices can be changed on a routine basis, by mutual agreement, without the procedural process review or revision of the entire articulation agreement.

## APPENDIX I - COURSE ARTICULATIONS (Catalog 2006)

The following pages indicate the course-to-course equivalency, as agreed upon within the articulation agreements.

### Course to course articulation, including General Education

| BCCC Course                                  | Credits       | UB Equivalent        | BCCC Notes   | UB Notes  |
|--|---------------|----------------------|--|---|
| PRE100                                       | 1             | Lower Level Elective |  |   |
| BUAD100                                      | 3             | Lower Level Elective |  |   |
| BUAD112                                      | 3             | Lower Level Elective |  |   |
| BUAD207                                      | 3             | BULA151              |  |   |
| ACCT201                                      | 3             | ACCT201              |  |   |
| ACCT202                                      | 3             | ACCT202              |  |   |
| ECO201                                       | 3             | ECON300              | Satisfies the Social and Behavioral Science General Education Area |   |
| ECO202                                       | 3             | Lower Level Elective |  |   |
| MAT107                                       | 3             | APST287              |  |   |
| MAT128                                       | 3             | MATH107              | Satisfies the Math General Education Area                          |   |
| SP101  | 3             | CMAT300              | Satisfies the Arts and Humanities General Education Area           |   |
| MGMT222                                      | 3             | Lower Level Elective |  | Students who take both MGMT219 and MGMT222, and receive a grade of B or better, will be given credit for MGMT300  |
| MKTG223                                      | 3             | MTKG301              |  |   |
| ENG101                                       | 3             | Lower Level Elective | Satisfies the English Composition General Education Area           |   |
| ACCT, BUAD, MGMT OR MKTG (MGMT219 suggested) | 3             | Lower Level Elective |  | Students who take both MGMT219 and MGMT222, and receive a grade of B or better, will be given credit for MGMT300. |
| Business Elective                            | 3             | Lower Level Elective |  |   |
| PHI  | 3             | Lower Level Elective |  | Satisfies the UB Graduation Requirement   |
| Physical Science                             | 7-8           | Lower Level Elective | Satisfies the Science General Education Areas                      |   |
| HLF Elective                                 | 1             | Lower Level Elective |  |   |
| Social and Behavioral Science (except ECO)   | 6             | Lower Level Elective | Satisfies the Social and Behavioral Science General Education Area |   |
| <b>TOTAL</b>                                 | <b>63-64*</b> |                      |  |   |

\* A maximum of 63 credits will transfer to UB.

## APPENDIX II : UPPER DIVISION REQUIREMENTS (Catalog 2006)

All transfer students will be required to take a minimum of 57 credits of upper division coursework at UB.

Completion of the Real Estate and Economic Development degree program at UB requires students to successfully complete the following course work:

| Course Number   | Course Title                             | Credit Hours | Explanation   |
|---|--|--------------|---|
| <b>Upper Division General Education Core Requirements (6 Credits)</b> |  |              |   |
| IDIS300   | Ideas in Writing                         | 3            |   |
| IDIS302   | Ethical Issues in Business and Society   | 3            |   |
| <b>Business Core Requirements (36 Credits)</b>                        |  |              |   |
| FIN312  | Real Estate: Principles and Transactions | 3            |   |
| FIN331  | Financial Management                     | 3            |   |
| FIN332  | Financial Modeling & Communications      | 3            |   |
| FIN470  | Real Estate: Investments                 | 3            |   |
| FIN471  | Real Estate: Finance                     | 3            |   |
| OPRE330   | Statistical Data Analysis                | 3            |   |
| MGMT300   | Human Resource Management                | 3            | Students who complete BA108 and BA109 will receive credit for UB's MGMT300. |
| ECON312   | Public Economics and Land Use Policy     | 3            |   |
| ENTR300   | Principles of Entrepreneurship           | 3            |   |
| BULA312   | Real Estate: Law                         | 3            |   |
| MKTG301   | Marketing Management                     | 3            |   |
| MKTG470   | Real Estate: Market Analysis             | 3            |   |
| INSS300   | Management Information Systems           | 3            |   |
| <b>Free Electives (15 credits)</b>                                    |  |              |   |
|   | Literature                               | 3            | Satisfies the UB graduation requirement                                     |
|   | General Elective                         | 6            |   |
| <b>Total to be taken at UB:</b>                                       |  | <b>57</b>    |   |