Articulation Agreement
Syracuse University (SU) University College and Herkimer County Community College (HCCC)

Syracuse University's University College recognizes that courses taught at Herkimer County Community College should be considered equivalent to courses in Syracuse University's Bachelor of Professional Studies curriculum in Organizational Leadership as follows:

HCCC A.A.S. Degree in Paralegal

HCCC Course (Credits)	SU Equivalent (Credits)
1st Semester – 15 Credits Hours:	
BU 121 (3)	Program of Study – Resource Management (3)
EN 111 (3)	WRT 105 (3)
FS 100 (1)	No Credit (0)
IS 113 (2)	No Credit (0)
PL 100 (3)	General Elective (3)
Mathematics Elective (3) MA 127, 128, 135, 141, 245 recommended	Quantitative Skills - Liberal Studies Core (3) No credits are given for MA 090, 095, 123, 124, 125, 126, 201, 202, 203, 204. General elective credit for MA 130, 132 (3)
Total 1st Semester Credits: 15	**Total 1st Semester Credits: 9 - 12**
2nd Semester – 15 Credits Hours:	
BU 122 (3)	General Elective (3)
EN 112 (3)	Humanities – Liberal Studies Core (3)
IS 115 (3)	Professional Competencies Core: *Technology in Society/ Organizations* (3)
PL 110 (3)	General Elective (3)
PL 112 (3)	General Elective (3)
Total 2nd Semester Credits: 15	**Total 2nd Semester Credits: 15**

HCCC Course (Credits)	SU Equivalent (Credits)
3rd Semester – 17 Credits Hours:	
BU 114 (4)	Professional Competencies Core: *Budget and Resource Management* (4)
PL 211 (3)	General Elective (3)
PL 221 (3)	General Elective (3)
PL 251 (3)	General Elective (3)
Science Elective (3)	Liberal Studies Core: Natural Sciences (3). Any courses listed in the Natural Sciences area of the "SUNY General Education Approved Courses" except SC 171. General elective credit for SC 171 (3)
Physical Education Activity (1)	General Elective (1)
Total 3rd Semester Credits: 17	**Total 3rd Semester Credits: 14 - 17**
4th Semester – 16 Credits Hours:	
PL 231 (3)	General Elective (3)
PL 271 (3)	General Elective (3)
SS 141 or SS 246 (3)	Social Science – Liberal Studies Core (3)
SS 151 (3)	Program of Study – Health and Behavioral Issues (3)
Elective (3)	See recommended elective listed (3)
Physical Education Activity (1)	General Elective (1)
Total 4th Semester Credits: 16	**Total 4th Semester Credits: 13 - 16**
Grand Total: 63	**Grand Total: 51 - 60**
Recommended Electives:	
BU 238 (3)	Professional Competencies Core: *Leadership & Organizational Development* (3)
BUS 254(3)	Professional Competencies Core: *Human Relations, Diversity Management* (3)
EN 225 or EN 228 (3)	Professional Competencies Core: *Communications* (3)
HU 158 (3)	PHI 191 – Humanities – Liberal Studies Core (3)

Advising Notes for A.S. Program:

- The BPS degree program can only be completed on a part-time basis through University College, Syracuse University. Syracuse University defines a "part-time student" as a student who is registered for 11 credits or less per semester.
- Students are subject to Syracuse University's normal admissions criteria.
- Transfer credit is allowed only for those courses in which a grade of "C" or better has been earned. Courses in which a grade of "C-" or lower has been received will not transfer. Course in which a grade of "Pass" is received must be certified to be a C or higher to be accepted.
- Any student who completes a calculus course numbered MA 245 and above with a grade of C or better is thereby exempt from the need to take an additional course to complete the Quantitative Skills Requirement
- Please see attached checksheet, which shows how the courses above have been distributed.

Student: _____ SUID: _____ Date: _____

Bachelor of Professional Studies – Organizational Leadership
DISTANCE FORMAT – ENTERING FALL 2005

To graduate with a degree from the Professional Studies Program, you must complete the **Liberal Studies Core**, **Professional Competencies Core**, **Program of Study** and **General Electives**, with a minimum total of 120 credits. A minimum of 30 semester hours (credits) of the total program hours (120 credits) must be upper-division courses. Note: *It is your responsibility to know and understand your degree requirements.*

Liberal Studies Core – 30 credits
- Maximum Transfer Credits: 30 (lower division courses)
  Requirements: 30 credits

☐ **Writing** (6 crs.)
WRT 105 (SR) _EN 111 STC_ WRT 205 (OL or SR) _____ _____

☐ **Quantitative Skills** (6 crs.)
ISA 225 (SR) _____ _____ ISA 226 (SR) _____ _____
MATH ELECTIVE MA 127

☐ **Humanities** (6 crs.)
PHI 191 (OL or SR) _____ _____ _____ (OL or SR) _____ _____
_HU 158_   _EN 112_

☐ **Social Science** (6 crs.) - (OL or SR)
_SS 141 OR SS 246 3 TC_ _____ _____ _____

☐ **Natural Science** *(including one lab course)* (6 crs.)
ISA 150/L (SR) _____ _____ ISA 200 (SR) _____ _____
SCIENCE ELECTIVE

Program of Study –
Organizational Leadership-30 credits
Maximum Transfer Credits: 12
See Reverse For Brief Listing Of Applicable Courses

1. CPS 181 (OL) _____ _____ _____

2. ANT 475 (SR) _____ _____

3. ~~HEA 485 (SR)~~ _SS 151 (3) TC_

4. MAR 255 (SR) _____ _____ or OGL 342 (OL) _____ _____

5. CRS 338 (OL) _____ _____ or DES 300 (OL) _____ _____ or

   LIN 481 (OL) _____ _____

6. LPP 255 (SR) _____ _____ or FIN 301 (SR) _____ _____
   _BU 121 (3)TC_

7. OGL 472 (OL) _____ _____ or SHR 247 (SR) _____ _____ or

   SHR 346 (SR) _____ _____

8. SOC 357 (OL) _____ _____ or ANT 367 (OL) _____ _____ or

   SOC 305 (SR) _____ _____ or CRS 430 (OL) _____ _____

Professional Competencies Core – 30 credits
- Maximum Transfer Credits: 24
- *See Reverse For Brief Listing Of Applicable Courses*

☐ **Ethics** (3 crs.)
PHI 393 (OL or SR) _____ _____ _____

☐ **Critical Thinking** (3 crs.)
PHI 171 (OL) _____ _____ _____

☐ **Communications** (3 crs.) *Choose one*
CRS 327 (OL) _____ _____ or WRT 207 (OL) _____ _____ or
CRS 334 (OL) _____ _____ or WRT 307 (OL) _____ _____

☐ **Leadership & Organizational Development** (3 crs.)
EEE 370 (OL) _____ _____ _____

☐ **Technology in Society/Organizations** (3 crs.)
DES 300 (OL) _____ _____ or STS 204 (OL) _____ _____
_IS 115 (3) TC_

☐ **Human Relations, Diversity Management** (3 crs.)
CRS 430 (OL) _____ _____ or SHR 346 (SR) _____ _____ or
SHR 355 (SR) _____ _____

☐ **Budgeting and Resource Management** (3 crs.)
ACC 151 (SR) _____ _____
_BU 114 (4) TC_

☐ **Conflict Resolution, Problem Solving** (3 crs.)
BPS 382 (OL) _____ _____ _____

☐ **Teamwork, Multidisciplinary Perspective** (6 crs.)
BPS 211 (SR) _____ _____ _____

BPS 411 (SR) _____ _____ _____

General Electives – 30 credits
- *Maximum Transfer Credits 30- No more than 3 management courses.*

PL 100	3	TC	PL 110	3	TC
PL 251	3	TC	PL 112	3	TC
PL 211	3	TC	PL 271	3	TC
PL 221	3	TC	PE ACTIVITY	(2)	TC
BU 122	3	TC			

Liberal Studies Core – *30 credits*

- COURSES LISTED AS PART OF LIBERAL ARTS CORE CURRICULUM MAY BE SUBSTITUTED

Writing
WRT 105 Writing Studio 1 (SR) (3)
WRT 205 Writing Studio 2 (OL or SR) (3)

Foreign Language or Quantitative Skills
ISA 225 Statistics I (SR) (3)
ISA 226 Statistics II (SR) (3)

Humanities
PHI 191 Ethics and Value Theory (OL or SR) (3)
Humanities Elective (OL or SR) (3)

Social Science
Social Science Elective (OL or SR) (3)

Natural Science *(including one lab course)*
ISA 150 General Biology (SR) (3)
ISA 200 Forensic Science (SR) (3)

Professional Competencies Core
30 credits

Ethics (3 credits)
PHI 393 Contemporary Ethics (3)

Critical Thinking (3 credits)
PHI 171 Critical Thinking (3)

Communications (3 credits)
CRS 327 Speech Writing (3)
CRS 334 Introduction to Argumentation (3)
WRT 207 Writing in the Workplace (3)
WRT 307 Advanced Writing Studio: Professional Writing (3)

Leadership Organizational Development (3 credits)
EEE 370 Introduction to Entrepreneurship (3)

Technology in Society/Organizations (3 credits)
DES 300 Persuasive Power of Digital Media (3)
STS 204 Social Impact of Technology (3)

Human Relations, Diversity Management (3 credits)
CRS 430 Intercultural Communication (3)
SHR 346 Organizational Behavior (3)
SHR 355 Introduction to Human Resource Management (3)

Budgeting and Resource Management (3 credits)
ACC 151 Introduction to Financial Accounting (3)

Conflict Resolution, Problem Solving (3 credits)
BPS 382 Leading Cooperative Negotiations (3)

Teamwork, Multidisciplinary Perspective (6 credits)
BPS 211 Introduction to Professional Studies (3)
BPS 411 Senior Seminar (3)

Organizational Leadership
30 credits
MAXIMUM TRANSFER CREDITS: 12

1. Knowledge organization development (3 credits- choose one):
CPS 181 Introduction to Computing (3)

2. Negotiation & problem solving (3 credits- choose one):
ANT 475 Culture and Disputing (3)
PAF 422 Negotiation: Theory and Practice (3)
MAR/BPS 400 Sales & Sales Management (3)

3. Health and behavioral issues (3 credits- choose one):
HEA 485 Worksite Health Promotion (3)
NHM 225 Nutrition in Health (3)

4. Customer-relationship building (3 credits- choose one):
MAR 255 Marketing and Society (3)
OGL 342 Customer Relations Leadership (3)

5. Communication tools & processes (3 credits-choose one):
CRS 235 Small Group Communication (3)
CRS 338 Speech Communication in Organizations (3)
DES 300 Persuasive Power of Digital Media (3)
LIN 481 Global Communication through World Englishes (3)

6. Resource management (3 credits-choose one):
FIN 301 Finance for Non-Business Students (3)
(Prereq: ACC 204)
LPP 255 Introduction to the Legal System (3)

7a. & 7b. Lead complex organizations (6 credits-choose two):
OGL 472 Organizational Leadership (3)
PAF 423 Leadership: Theory and Practice (3)
PSY 274 Social Psychology (3) (Prereq: PSY 205 or 209)
SHR 247 Strategy and Leadership (3) (Prereq: SOM 122 & 123 & sophomore standing or equivalent)
SHR 346 Organizational Behavior (3)
SOC 357 Sociology of American Bus. (3)

8a. & 8b. Lead in diverse environments (6 credits-choose two):
ANT 367 Gender in Globalizing World (3)
CRS 430 Intercultural Communication (3)
SOC 305 Sociology of Sex and Gender (3)
SOC 357 The Sociology of the American Business (3)

General Electives – *30 credits*
PROGRAM OF STUDY RECOMMENDATIONS:
Any courses not used for core requirements or plan recommendations or any 500 level course.

Articulation Agreement
Syracuse University (SU) University College and Herkimer County Community College (HCCC)

Syracuse University's University College recognizes that courses taught at Herkimer County Community College should be considered equivalent to courses in Syracuse University's Bachelor of Professional Studies curriculum in Legal Studies as follows:

HCCC A.A.S. Degree in Paralegal

HCCC Course (Credits)	SU Equivalent (Credits)
1st Semester – 15 Credits Hours:	
BU 121 (3)	General Elective (3)
EN 111 (3)	WRT 105 (3)
FS 100 (1)	No Credit (0)
IS 113 (2)	No Credit (0)
PL 100 (3)	LGL 201 (3)
Mathematics Elective (3) MA 127, 128, 135, 141, 245 recommended	Quantitative Skills - Liberal Studies Core (3) No credits are given for MA 090, 095, 123, 124, 125, 126, 201, 202, 203, 204. General elective credit for MA 130, 132 (3)
Total 1st Semester Credits: 15	**Total 1st Semester Credits: 9 - 12**
2nd Semester – 15 Credits Hours:	
BU 122 (3)	General Elective (3)
EN 112 (3)	Humanities – Liberal Studies Core (3)
IS 115 (3)	Professional Competencies Core: *Technology in Society/ Organizations* (3)
PL 110 (3)	General Elective (3)
PL 112 (3)	General Elective (3)
Total 2nd Semester Credits: 15	**Total 2nd Semester Credits: 15**

HCCC Course (Credits)	SU Equivalent (Credits)

3rd Semester – 17 Credits Hours:

BU 114 (4)	Professional Competencies Core: *Budget and Resource Management* (4)
PL 211 (3)	LGL 305 (3)
PL 221 (3)	LGL 402 (3)
PL 251 (3)	LGL 301 (3)
Science Elective (3)	Liberal Studies Core: Natural Sciences (3). Any courses listed in the Natural Sciences area of the "SUNY General Education Approved Courses" except SC 171. General elective credit for SC 171 (3)
Physical Education Activity (1)	General Elective (1)

Total 3rd Semester Credits: 17   **Total 3rd Semester Credits: 14 - 17**

4th Semester – 16 Credits Hours:

PL 231 (3)	General Elective (3)
PL 271 (3)	General Elective (3)
SS 141 or SS 246 (3)	Social Science – Liberal Studies Core (3)
SS 151 (3)	Social Science – Liberal Studies Core (3)
Elective (3)	See recommended elective listed (3)
Physical Education Activity (1)	General Elective (1)

Total 4th Semester Credits: 16   **Total 4th Semester Credits: 13 - 16**

Grand Total: 63   **Grand Total: 51 - 60**

Recommended Electives:

BU 238 (3)	Professional Competencies Core: *Leadership & Organizational Development* (3)
BUS 254(3)	Professional Competencies Core: *Human Relations, Diversity Management* (3)
EN 225 or EN 228 (3)	Professional Competencies Core: *Communications* (3)
HU 158 (3)	PHI 191 – Humanities – Liberal Studies Core (3)

Advising Notes for A.S. Program:

- The BPS degree program can only be completed on a part-time basis through University College, Syracuse University. Syracuse University defines a "part-time student" as a student who is registered for 11 credits or less per semester.
- Students are subject to Syracuse University's normal admissions criteria.
- Transfer credit is allowed only for those courses in which a grade of "C" or better has been earned. Courses in which a grade of "C-" or lower has been received will not transfer. Course in which a grade of "Pass" is received must be certified to be a C or higher to be accepted.
- Any student who completes a calculus course numbered MA 245 and above with a grade of C or better is thereby exempt from the need to take an additional course to complete the Quantitative Skills Requirement
- Please see attached checksheet, which shows how the courses above have been distributed.

Student: **HERKIMER COUNTY COMMUNITY COLLEGE** SUID: **AAS IN PARALEGAL** Date: **4/26/05**

Bachelor of Professional Studies – Legal Studies
Entering: Fall 2005

To graduate with a degree from the Professional Studies Program, you must complete the **Liberal Studies Core**, **Professional Competencies Core**, **Program of Study** and **General Electives**, with a minimum total of 120 credits. A minimum of 30 semester hours (credits) of the total program hours (120 credits) must be upper-division courses. Note: *It is your responsibility to know and understand your degree requirements.*

Liberal Studies Core – 31-37 credits
- Maximum Transfer Credits: 37
  (lower division courses)
  Requirements: 31 credits

☐ **Writing** (6 crs.)
WRT 105 **EN 111 (3) TC** WRT 205 _____

☐ **Foreign Lang. or Quantitative Skills** (6-12 crs.)

_____ _____ _____ _____ _____ _____

_____ _____ _____

☐ **Humanities** (6 crs.)
PHI 191 _____ **EN 112   3 TC**

☐ **Social Science** (6 crs.)
SS 141 OR SS 246   3 TC   **SS 151   3 TC**

☐ **Natural Science** *(including one lab course)* (7 crs.)
SCIENCE ELECTIVE (3) TC _____

Program of Study -
Legal Studies - 32 credits
Maximum Transfer Credits: 12
See Reverse For Brief Listing Of Applicable Courses

1. **LGL 201** **PL 100 (3) TC**
2. **LGL 202** _____
3. **LGL 205** _____
4. **LGL 301** **PL 251 (3) TC**
5. **LGL 304** _____
6. **LGL 305** **PL 211 (3) TC**
7. **LGL 401** _____
8. **LGL 471** _____

Choose two course electives

9a. **PL 221   3 TC**

9b. _____

Professional Competencies Core – 30 credits
- Maximum Transfer Credits: 24
- *See Reverse For Brief Listing Of Applicable Courses*

☐ **Ethics** (3 crs.)
_____ _____ _____

☐ **Critical Thinking** (3 crs.)
_____ _____ _____

☐ **Communications** (3 crs.)
_____ _____ _____

☐ **Leadership & Organizational Development** (3 crs.)
_____ _____ _____

☐ **Technology in Society/Organizations** (3 crs.)
IS 115   3 TC

☐ **Human Relations, Diversity Management** (3 crs.)
_____ _____ _____

☐ **Budgeting and Resource Management** (3 crs.)
BU 114   4 TC

☐ **Conflict Resolution, Problem Solving** (3 crs.)
_____ _____ _____

☐ **Teamwork, Multidisciplinary Perspective** (6 crs.)

BPS 211 _____
BPS 411 _____

General Electives – 21-29 credits
- *Maximum Transfer Credits: 29*
  General Recommendations: Any courses not used for core requirements. No more than 3 management courses.

BU	121	3 TC	PL	271	3 TC
BU	122	3 TC	PHYSICAL ED		1 TC
PL	110	3 TC			
PL	112	3 TC			
PHYSICAL ED		1 TC			
PL	231	3 TC			

Legal Studies- 32 credits

Maximum Transfer Credits: 12

Professional & ethical considerations (3 credits)
1. **LGL 201** Introduction to Legal Systems/Legal Ethics (3)

Research, writing, & analysis (7 credits)
2. **LGL 202** Legal Research and Writing (4)
    (Prerequisite: WRT 205 or Equivalent)
3. **LGL 205** Law Office Technology (3)
    (Prerequisite: LGL 201& LGL 202)

Law & legal principles (9 credits)
4. **LGL 301** Tort Law (3)
5. **LGL 304** Contracts and Commercial Law (3)
6. **LGL 305** Property and Real Estate (3)

Legal procedures (4 credits)
7. **LGL 401** Civil Practice and Litigation (4)

Clients & witnesses (3 credits)
8. **LGL 471** Internship (3) (Prerequisite: senior standing)

Choose two of the following course electives:
9a. & 9b.

LGL 302 Criminal Law and Procedure (3) (Prerequisite: LGL 201)
LGL 306 Family Law and Domestic Relations (3) (Prerequisite: LGL 201)
LGL 321 Administrative Law (3) (Prerequisite: LGL 201)
LGL 322 Alternative Dispute Resolution (3) (Prerequisite: LGL 201)
LGL 331 Environmental Law (3) (Prerequisite: LGL 201)
LGL 402 Estates, Wills, and Trusts (3) (Prerequisite: LGL 201)
LGL 403 Business Organizations (3) (Prerequisite: LGL 201)
LGL 404 Employment and Labor Law (3) (Prerequisite: LGL 201)
LGL 405 Creditor, Debtor Law and Bankruptcy (3) (Prerequisite: LGL 201)
LGL 406 Healthcare law (3) (Prerequisite: LGL 201)
LGL 407 Intellectual Property (3) (Prerequisite: LGL 201)
LGL 408 Municipal Law (3) (Prerequisite: LGL 201)
LGL 415 Sports Law (3) (Prerequisite: LGL 201)
LGL 421 Interviewing, Investigation and Discovery (3) (Prerequisite: LGL 201)

General Electives – *21 - 29 credits*

PROGRAM OF STUDY RECOMMENDATIONS:
Any courses not used for core requirements or plan recommendations or any 500 level course.

Professional Competencies Core
30 credits

Ethics   (3 credits)
HSH 425 Ethics in the Workplace (3)
LPP 467 Management and Ethics (3)
PHI 393 Contemporary Ethics (3)
 (Prereq: PHI 191 or one other philosophy course)
PHI 493 Contemporary Ethical Issues (3)
 (Prereq: two philosophy courses)

Critical Thinking   (3 credits)
CRS 334 Introduction to Argumentation (3)
PHI 171 Critical Thinking (3)

Communications   (3 credits)
CRS 225 Public Advocacy (3)
CRS 325 Presentational Speaking (3)
CRS 327 Speech Writing (3)
CRS 331 Interpersonal Communication (3)
CRS 334 Introduction to Argumentation (3)
WRT 207 Writing in the Workplace (3)
WRT 307 Advanced Writing Studio: Professional Writing (3)

Leadership Organizational Development   (3 credits)
CRS 335 Discussion Leadership (3)
EEE 370 Introduction to Entrepreneurship (3)
EEE 375 Problems of Closely-Held Businesses (3)
PAF 423 Leadership: Theory and Practice (3)
SHR 462 Organizational Change and Development (3)
 (Prereq: junior standing)

Technology in Society/Organizations   (3 credits)
DES 300 Persuasive Power of Digital Media (3)
IST 195 Intro to Information Mgmt. and Technology (3)
 MIS 325 may not also be taken for credit
SOC 400 Sociology of the Internet (3)
STS 204 Social Impact of Technology (3)

Human Relations, Diversity Management   (3 credits)
CRS 430 Intercultural Communication (3)
SHR 346 Organizational Behavior (3)
SHR 355 Introduction to Human Resource Management (3)

Budgeting and Resource Management   (3 credits)
ACC 151 Introduction to Financial Accounting (3)
RECOMMENDED ELECTIVE:
FIN 301 Finance for Non-Business Students (3)
(Prereq: ACC 151)

Conflict Resolution, Problem Solving   (3 credits)
BPS 382 Leading Cooperative Negotiations (3)
LGL 322 Alternative Dispute Resolution (3)
PAF 420 Interpersonal Conflict Resolution Skills (3)
PAF 421 Mediation: Theory and Practice (3)
PAF 424 Conflict Resolution in Groups (3)

Teamwork, Multidisciplinary Perspective   (6 credits)
BPS 211 Introduction to Professional Studies (3)
BPS 411 Senior Seminar (3)

✓**Required Course**